

# Lindab International AB (publ)

## Interim Report January - September 2022

### Strong growth through acquisitions

Sales remained high during the third quarter. The acquired companies developed well and made a strong contribution to growth. The operating profit was one of the best for a quarter ever. Previous year, Lindab benefited from major changes in material prices, which contributed to a high operating margin. During the third quarter of this year, the effect was the opposite, and raw material prices and high cost inflation put temporary pressure on the operating margin. In addition, the acquired companies joined Lindab with a lower average operating margin than Lindab in general. Despite a more challenging market climate, Lindab meets all its financial targets during the quarter.

*As of 2022 Lindab's business consists of business area Ventilation Systems and Profile Systems. Unless otherwise stated the comparative numbers exclude the divested business area Building Systems, which was divested in December 2021.*

### Third quarter 2022

- Net sales increased by 30 percent to SEK 3,239 m (2,488). Organic growth was 7 percent. Structural changes contributed positively by 20 percent.
- Adjusted<sup>1)</sup> operating profit amounted to SEK 361 m (403).
- Operating profit amounted to SEK 358 m (403).
- Adjusted<sup>1)</sup> operating margin amounted to 11.1 percent (16.2).
- Operating margin amounted to 11.1 percent (16.2).
- Profit for the period amounted to SEK 267 m (299).
- Earnings per share before dilution amounted to SEK 3.48 (3.92) and after dilution to SEK 3.47 (3.91).
- During the quarter, four acquisitions were finalised, with total annual sales of approximately SEK 570 m.

The comparable numbers for the following key figures include the business divested in previous year.

- Profit for the period amounted to SEK 267 m (-102).
- Earnings per share before dilution increased to SEK 3.48 (-1.33) and after dilution to SEK 3.47 (-1.34).
- Cash flow from operating activities increased to SEK 216 m (202).

### January - September 2022

- Net sales increased by 29 percent to SEK 9,143 m (7,088). Organic growth was 14 percent. Structural changes contributed positively by 11 percent.
- Adjusted<sup>1)</sup> operating profit increased to SEK 1,103 m (955).
- Operating profit increased to SEK 1,081 m (955).
- Adjusted<sup>1)</sup> operating margin amounted to 12.1 percent (13.5).
- Operating margin amounted to 11.8 percent (13.5).
- Profit for the period increased to SEK 803 m (724).
- Earnings per share before dilution increased to SEK 10.49 (9.48) and after dilution to SEK 10.46 (9.46).

The comparable numbers for the following key figures include the business divested in previous year.

- Profit for the period increased to SEK 803 m (316).
- Earnings per share before dilution increased to SEK 10.49 (4.14) and after dilution to SEK 10.46 (4.13).
- Cash flow from operating activities amounted to SEK 164 m (489).

Key Figures	2022	2021	Change, %	2022	2021	Change, %
	Jul-Sep	Jul-Sep		Jan-Sep	Jan-Sep	
Net sales, SEK m	3,239	2,488	30	9,143	7,088	29
Adjusted <sup>1)</sup> operating profit, SEK m	361	403	-10	1,103	955	15
Operating profit, SEK m	358	403	-11	1,081	955	13
Adjusted <sup>1)</sup> operating margin, %	11.1	16.2	-	12.1	13.5	-
Operating margin, %	11.1	16.2	-	11.8	13.5	-
Profit for the period, SEK m	267	299	-11	803	724	11
Earnings per share after dilution, SEK	3.47	3.91	-11	10.46	9.46	11
<i>Comparable numbers include divested business:</i>						
Profit for the period, SEK m	267	-102	362	803	316	154
Earnings per share after dilution, SEK	3.47	-1.34	359	10.46	4.13	153
Cash flow from operating activities, SEK m	216	202	7	164	489	-66

<sup>1)</sup> Adjusted operating profit/operating margin does not include significant one-off items and restructuring costs. See 'Reconciliations' page 28.

## A word from the CEO



**Lindab continues to grow and increased sales by 30 percent in the quarter. Acquisitions contributed strongly to the growth and Lindab is advancing its positions in strategically important markets such as Germany, France and the Netherlands. As expected, cost inflation in Europe and large variations in material prices put pressure on margins in the quarter. Despite this, Lindab delivers one of its best quarters in terms of operating profit.**

During the first nine months of the year, Lindab has acquired eight companies, of which four in the last quarter. The divestment of Lindab Russia was also completed during the quarter, which means that from August, Lindab Group no longer has any operations related to Russia.

### **Challenging times for Europe**

Russia's invasion of Ukraine has changed the conditions for the entire European economy in a short time. We expect reduced new construction activity in the future. We can already see a more hesitant market with lower sales in cyclically sensitive Eastern Europe.

***"We have a clear plan for how Lindab will continue to develop positively, also in a weaker market."***

For Lindab, the quarter began with unexpectedly weak sales in July. During August and September sales developed however as expected. Sales in the acquired companies have developed well.

Margins in the quarter were under pressure as a result of three factors. The raw material situation with sudden drops in the steel price is disadvantageous to Lindab, as we prioritise high delivery capacity and necessary safety stocks. Secondly, the high energy prices in Europe have created strong cost inflation for vital raw materials. Finally, the acquired companies have joined Lindab with a lower average profitability and they have thereby diluted the Group's operating margin by one percentage point. Lindab works actively with both purchasing and pricing to balance these effects.

### **Continued investments and acquisitions**

We have a clear plan for how Lindab will continue to develop positively, also in a weaker market. After the transformation of the business in recent years, the subsidiaries in the Group are well managed and profitable. A decentralized management structure means quick decisions and great accountability for results.

The investment program will continue with a focus on efficiency. The pace of new investment will slow down as we have completed a large part of the program in recent years.

Acquisitions are an important part of our strategy that will be prioritized. With a strong balance sheet, we have the opportunity to continue to acquire well-managed companies. Increased focus on cash flow will have positive effects in the coming quarters and strengthen us further. Our strategic investments can continue thanks to the transformation that Lindab has gone through in recent years.

### **Focus on energy efficiency benefits Lindab**

In the short term, we expect gradually lower demand and volumes for both business areas, as new construction of buildings suffers from higher costs, increased interest rates and longer decision times.

***"The high energy prices put even more focus on well-insulated buildings and energy-efficient ventilation, which benefits Lindab."***

In the medium term, we are optimistic about both the industry's and Lindab's prospects. The high energy prices put even more focus on well-insulated buildings and energy-efficient ventilation, which benefits Lindab. We expect a longer period of renovation of public and private properties in Europe. As Lindab has half of its sales towards renovation and remodelling, we see good growth opportunities in this segment, as necessary energy efficiency projects are started in Europe. Within new construction, the demands for sustainable and energy-efficient buildings will increase further, also to the advantage of Lindab and our leading product range.

All in all, with our strong local presence, stable supply chain, demanded products and efficient organisation, Lindab has good conditions for continuing to develop the company in a positive direction.

Grevie, October 2022

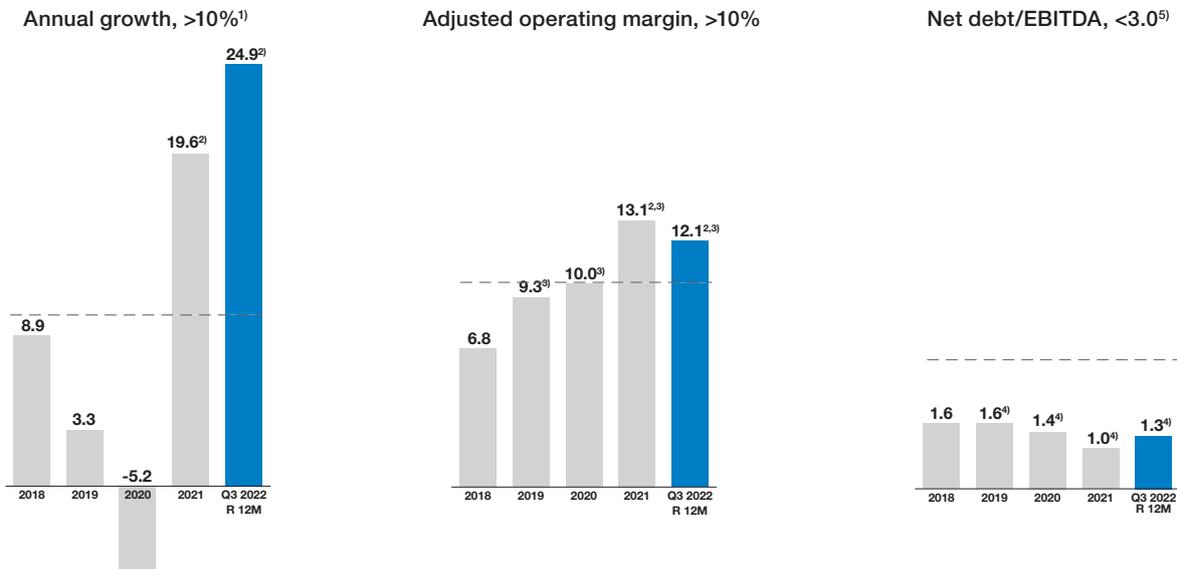
A handwritten signature in blue ink that reads "Ola Ringdahl". The signature is written in a cursive, slightly slanted style.

Ola Ringdahl

President and CEO

## Financial targets

Lindab has financial targets for growth, profitability and net debt. During the third quarter 2021, Lindab raised its targets for growth and profitability. For 2021 and 2022, the outcome regarding annual growth and adjusted operating margin is reported excluding divested business, while net debt/EBITDA is reported including divested business.



1) Growth excluding currency effects.

2) The outcome for annual growth including divested business was 16.4 percent in Q3 2022 R 12M and 18.5 percent in 2021. Adjusted operating margin was 11.9 percent in Q3 2022 R 12M and 12.2 percent in 2021.

3) Excluding the effect of implemented new accounting standard IFRS 16 Leases, operating margin amounted to 11.1 percent in Q3 2022 R 12M, 12.9 percent in 2021, 9.7 percent in 2020 and 9.0 percent in 2019.

4) Excluding the effect of implemented accounting standard IFRS 16 Leases, net debt to EBITDA amounted to 0.9 in Q3 2022 R 12M, 0.6 in 2021, 0.8 in 2020 and 1.0 in 2019.

5) Adjusted for one-off items and restructuring costs.

## Lindab's sustainability work – For a better climate

Lindab's sustainability plan includes goals and activities within three areas:

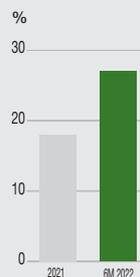
- Create healthy buildings
- Reduce the environmental impact from customers
- Drive a sustainable business

During the year, Lindab continued to work on refining the sustainability plan. Objectives and activities have been detailed and data has been collected to be able to further improve the analysis. One milestone in this work is to follow up the results more often. All key figures reported for 2021 will be measured annually. Lindab has also chosen to measure the following three key figures bi-annually for all units within the company:



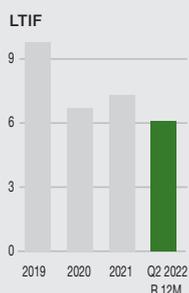
### CO<sub>2</sub>-emissions

Lindab's CO<sub>2</sub> emissions (scope 1 and 2) decreased from 1.6 tons per million SEK in turnover in 2021 to 1.3 tons for the first half of 2022. This is mainly due to increased modernization of Lindab's facilities, but also due to increased sales driven by price increases.



### Certified suppliers

For suppliers that we use regularly, a certification process has been introduced. By the end of 2021, 18 percent had been certified. At the end of June, the number of certified suppliers has increased to 27 percent. The focus is first on certifying suppliers in high risk countries.



### Workplace accidents

Lindab follows the number of workplace accidents with the key figure LTIF, i.e. the number of workplace accidents per million hours worked. In 2022, LTIF has decreased from 7.3 for the full year 2021 to 6.1 at the end of June (R 12M). The goal is a LTIF under 4 by 2026.

More information about Lindab's sustainability work and all key figures for 2021 can be found on the company's website and in the annual report for 2021.

## Sales, profit and cash flow

### Sales and market

Net sales during the quarter amounted to SEK 3,239 m (2,488), an increase of 30 percent. Organic growth was 7 percent and currency effects amounted to 3 percent. Structural changes contributed positively by 20 percent.

During the third quarter, Lindab reported historically high sales. The high turnover was mainly driven by structural growth, primarily positively affected from the acquisitions of Felderer and R-Vent. During the quarter, four more companies were acquired, which also contributed to the strong structural growth. During 2022, Lindab has acquired strategically important businesses, with a total annual turnover of approximately SEK 1,900 m.

Despite the continued turbulent geopolitical situation, increased energy and material prices, high comparable figures, and disruptions in global logistics chains, both Ventilation Systems and Profile Systems reported organic growth. For Ventilation Systems, sales growth was strong in the Nordics, but also in Western Europe, as a result of price adjustments to customers. Profile Systems' positive growth was primarily related to increased sales of industrial construction projects as well as cladding for walls, in the Nordics.

Net sales for the period January-September amounted to SEK 9,143 m (7,088), an increase of 29 percent compared to the same period previous year. Organic sales growth was 14 percent and currency effects amounted to 4 percent. Structural changes contributed positively by 11 percent.

For information on net sales for discontinued operations related to Building Systems, see Note 6.

### Profit

Adjusted operating profit for the quarter amounted to SEK 361 m (403). Operating profit was adjusted with one-off items and restructuring costs of SEK -3 m (-), related to the divestment of the operations in Russia, see reconciliation page 28. Adjusted operating margin amounted to 11.1 percent (16.2).

Adjusted operating profit and adjusted operating margin in the comparison period were on a higher level as Lindab benefited from significant changed material prices, while Lindab was one of the few suppliers with access to steel during a time with an imbalance of raw materials on the market.

The change in adjusted operating profit during the quarter was mainly explained by lower gross margin and higher costs, which is a result of increased energy, transport and material prices that were not fully compensated by implemented price increases to customers. During the quarter, acquired companies contributed positively to the operating profit, but joined Lindab with an average lower operating margin than Lindab as a whole.

Ventilation Systems' adjusted operating profit amounted to SEK 223 m (236) and Profile Systems amounted to SEK 147 m (180).

Profit for the quarter amounted to SEK 267 m (299). Earnings per share before dilution amounted to SEK 3.48 (3.92) and after dilution to SEK 3.47 (3.91).

Adjusted operating profit for the period January-September increased to SEK 1,103 m (955). Operating profit was adjusted with one-off items and restructuring costs of SEK -22 m (-), related to the closure and later divestment of the operations in Russia, see reconciliation page 28. Adjusted operating margin amounted to 12.1 percent (13.5).

Profit for the period January-September increased to SEK 803 m (724). Earnings per share before dilution increased to SEK 10.49 (9.48) and after dilution to SEK 10.46 (9.46).

For information about profit for discontinued operations, see Note 6.

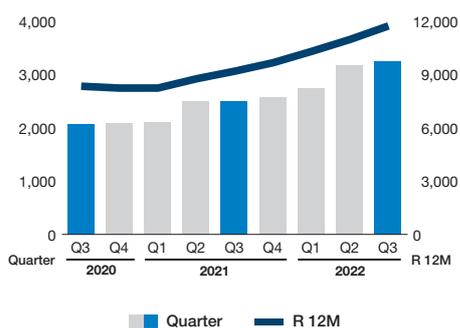
### Seasonal variations

Lindab's business is affected by seasonal variations in the construction industry, and the highest proportion of net sales is normally seen during the second half of the year. The largest seasonal variations can be found in the segment Profile Systems. Ventilation products are mainly installed indoors which is why the Ventilation Systems segment is less dependent on season or weather conditions.

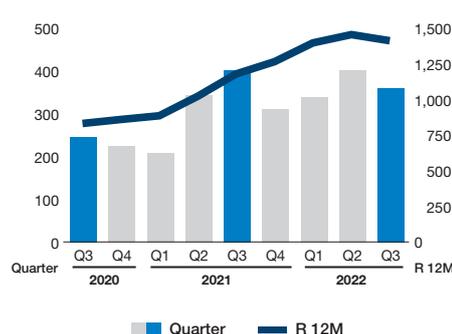
### Depreciation/amortisation and impairment losses

Depreciation and amortisation for the quarter amounted to SEK 128 m (97), of which SEK 12 m (7) was related to intangible assets and SEK 69 m (52) to the right-of-use assets attributable to rental and lease agreements. Impairment losses of SEK 0 m (-) were reported during the quarter.

Net sales, SEK m



Adjusted operating profit, SEK m



## Sales, profit and cash flow (cont.)

For the period January-September depreciation and amortisation amounted to SEK 346 m (285), of which SEK 27 m (21) was related to intangible assets and SEK 187 m (155) to the right-of-use assets attributable to rental and lease agreements. Impairment losses during the period amounted to SEK 2 m (2). Impairment losses for the current year have been reported as other operating expenses in the consolidated statement of profit or loss and were classified as one-off items and restructuring costs.

For information about depreciation/amortisation and impairment losses for discontinued operations, see Note 6.

### Tax

Earnings before tax were SEK 335 m (394) in the quarter and tax on profit amounted to SEK 68 m (95). The effective tax rate amounted to 20 percent (24), while the average tax rate was 22 percent (19). The lower effective tax rate compared to the average tax rate was mainly explained by positive adjustments related to previous years and by local tax reductions. The difference between the effective tax rate in the quarter and the tax rate in the previous year was mainly explained by that Lindab during previous period signed an agreement to divest Building Systems, which led to the termination of the German tax union. Consequently, the Group revaluated deferred tax assets related to previously recognised carry-forward tax losses in Germany.

Earnings before tax increased to SEK 1,023 m (925) in the period January-September and tax on profit amounted to SEK 220 m (201). The effective tax rate amounted to 22 percent (22), while the average tax rate was 20 percent (20). The higher effective tax rate compared to the average tax rate was partly explained by the effect from non-taxable income/non-deductible costs. Another contributing factor was that Lindab have not been able to fully recognise the carry-forward tax losses generated in the period to reduce the total tax on profit. The effective tax rate in the period was in line with the corresponding tax rate in previous year. The effective tax rate in previous year was negatively impacted by Lindab signing an agreement to divest Building Systems, which led to the termination of the German tax union. Consequently, the Group revaluated deferred tax assets related to previously recognised carry forward tax-losses in Germany.

For information on tax for discontinued operations, see Note 6.

### Cash flow (comparable numbers include divested business)

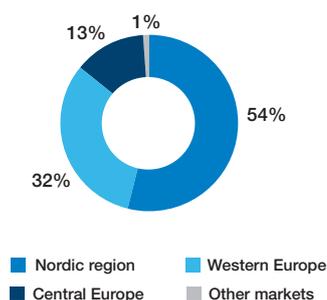
Cash flow before change in working capital for the quarter amounted to SEK 415 m (450). The change was partly explained by the fact that the underlying operating profit excluding discontinued operations was slightly lower and amounted to SEK 358 m (403). The lower cash flow before change in working capital was also explained by the Group's regulation of tax and interest, a net change of SEK -33 m compared to the corresponding period last year. The underlying operating profit included one-off items and restructuring costs corresponding to SEK -3 m, which was mainly not affecting cash flow. These items are related to the divestment of operations in Russia, see Note 3.

During the quarter, the change in working capital amounted to SEK -199 m (-248). The period's development was primarily related to increased capital tied up in stock. The cash flow development from operating receivables was mainly offset by the change in operating liabilities. Compared to the corresponding period previous year, the quarter's development from working capital was primarily driven by a lower capital tied up in stock. Cash flow from operating activities increased to SEK 216 m (202) for the period.

Cash flow from financing activities amounted to SEK 198 m (49) for the quarter. This included amortisation of SEK -69 m (-58) related to lease liabilities. Other changes within financing activities were mainly related to changes in borrowing and utilisation of credit limits.

Cash flow before change in working capital for the period January-September increased by SEK 84 m and amounted to SEK 1,155 m (1,071). The improvement was mainly explained by the fact that the underlying operating profit, excluding discontinued operations, improved by SEK 126 m and amounted to SEK 1,081 m (955). The increase has been partially offset by the Group's regulation of tax and interest, a net change of SEK -101 m compared to the corresponding period previous year. The underlying operating profit included one-off items and restructuring costs corresponding to SEK -22 m, which was mainly not affecting cash flow. These items are related to the decided closure and later divestment of operations in Russia, see Note 3.

Net sales by region, last 12 months



Cash flow from operating activities, SEK m  
Comparable numbers include divested business



## Sales, profit and cash flow (cont.)

During the period January-September, the change in working capital amounted to -991 m (-582). The period's development was primarily related to increased capital tied up in stock. The development was, among other things, attributable to the previous strategic decision to secure access to raw materials and to prioritise delivery performance, but also a consequence of high steel prices. Compared to the corresponding period previous year, the development from working capital was primarily driven by a lower positive effect of operating liabilities, slightly higher capital tied up in stock, which was partially offset by a lower change in capital tied up in operating receivables. The previous year's positive effect was mainly related to advances from customers within discontinued operations and the effect of raw material price development on accounts payable. Cash flow from operating activities amounted to SEK 164 m (489) for the period.

The cash flow from financing activities for the period January-September amounted to SEK 1,018 m (-66). This included amortisations of SEK -187 m (-173) related to lease liabilities. Dividend to shareholders amounted to SEK -153 m (-130). Other changes within financing activities were mainly related to changes in borrowing and utilisation of credit limits.

For information on cash flow per category for discontinued operations, see Note 6.

Cash flow from investing activities is explained under the headings 'Investments' and 'Business combinations'.

## Investments and financial position

### Investments (comparable numbers include divested business)

During the quarter, investments in intangible assets and tangible fixed assets amounted to SEK 72 m (97), of which SEK 4 m (3) were related to investments in intangible assets. Previous year included investments in intangible assets and tangible fixed assets of SEK 2 m related to discontinued operations.

Cash flow from investing activities, excluding business combinations, amounted net to SEK -60 m (-95) during the quarter. The cash flow included an effect from the sale of tangible fixed assets of SEK 12 m (2), mainly related to sale of properties in Sweden.

For the period January-September, investments in intangible assets and tangible fixed assets amounted to SEK 277 m (290), of which SEK 23 m (8) were related to investments in intangible assets. Previous year included investments in intangible assets and tangible fixed assets of SEK 9 m related to discontinued operations.

Cash flow from investing activities, excluding business combinations, amounted net to SEK -264 m (-280) during the period January-September. The cash flow included an effect from the sale of intangible assets and tangible fixed assets of SEK 13 m (10), mainly related to sale of properties in Sweden.

### Business combinations - acquisitions

On September 13, Lindab acquired all shares and voting rights of the French companies Liftasud SAS and SRA Liftasud SAS. The companies are well-known distributors of ventilation products such as ventilation ducts, silencers, thermal insulation, air conditioning and heating systems. With the acquisition, Lindab strengthens its presence on the French market, primarily in the Paris area, as well as expanding access to expertise in noise reduction for ventilation systems. The companies are registered in Torcy, France. The companies have annual sales of approximately SEK 250 m and have 55 employees.

On September 5, Lindab acquired all shares and voting rights of the British company Disys Technologies Ltd. The company is specialised on advanced fire protection technology and has developed control systems for real time monitoring of fire and smoke dampers in ventilation systems. With the acquisition, Lindab

can create a complete fire safety offering with products, control systems and maintenance. Disys Technologies Ltd is registered in Llanelli, United Kingdom. The company has annual sales of approximately SEK 18 m and has 10 employees.

On July 15, Lindab acquired all shares and voting rights of the Swedish company Giroventilation AB. The company is a well-established manufacturer of rectangular ventilation ducts and has solid knowledge within ventilation construction. With the acquisition, Lindab strengthens both sales and production of rectangular ventilation ducts, primarily in the Stockholm region. Giroventilation AB is registered in Stockholm, Sweden. The company has annual sales of approximately SEK 55 m and has 31 employees.

On July 6, Lindab finalised the acquisition of all shares and voting rights of the Danish company Muncholm A/S. The company is a specialist on products for tinsmiths and is a leader in aluminium facades and self-supporting roofs. Through the acquisition Lindab gains, among other things, an important direct sales channel to tinsmiths and architects in Denmark and additional competence related to this market. Muncholm A/S is registered in Hadsten, Denmark. The company has annual sales of approximately SEK 250 m and has 20 employees.

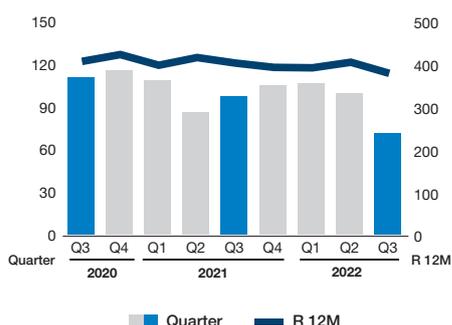
For more information about above and previous company acquisitions in 2022, see Note 3.

### Business combinations - divestments

On July 22, Lindab signed an agreement to divest all shares and voting rights of the Russian company Lindab LLC to the local management in the company. The divestment was officially registered on August 1 and the ownership was transferred to the counterpart. Lindab's operations in Russia has thereby ended. Lindab decided already during the first quarter of the year to end its presence in Russia and thus close Lindab LLC, which resulted in one-off items and restructuring costs of SEK -19 m. Total and final one-off items and restructuring costs amounted to SEK -22 m, of which SEK -3 m affected the third quarter. Lindab LLC has for 2022, until the time of divestment, reported sales corresponding to SEK 30 m and had 30 employees at the time of divestment.

For more information see Note 3.

Gross investments in fixed assets, excl. business combinations SEK m



### Investment program

- Lindab is implementing an investment program with the objective of achieving increased capacity, higher efficiency and a safer work environment and investment in renewable solar energy.
- During the quarter, continued investments were made in Ventilation Systems and Profile Systems. The largest projects concern automation of production lines in Prague (CZ), Gent (BE), Grevie (SE), Förslöv (SE) and extension of production facility in Uddevalla (SE).

## Investments and financial position (cont.)

### **Financial position (comparable numbers include divested business)**

Net debt amounted to SEK 3,390 m (1,836) as of September 30, 2022. The change in net debt was mainly related to increased borrowing as a result of acquisitions, higher leasing liabilities and increased capital tied up in stock.

The equity/assets ratio was 48 percent (50) and the net debt/equity ratio was 0.5 (0.3). Financial items for the quarter amounted to SEK -23 m (-9). The change is mainly due to higher interest expenses due to changed net debt, in combination with higher interest rates.

Financial items for the period January-September amounted to SEK -58 m (-30).

The existing credit limits of SEK 1,300 m with Nordea and Raiffeisen Bank International and EUR 70 m from Raiffeisen Bank International are valid until second quarter 2025. Lindab also has a credit limit of SEK 1,000 m with Nordea which is valid until second quarter 2024. All agreements contain a covenant, which is monitored quarterly. Lindab fulfilled the conditions as of September 30, 2022.

### **Pledged assets and contingent liabilities**

No significant changes took place in pledged collateral and contingent liabilities during the third quarter.

## Other

### Parent company

Lindab International AB (publ), corporate identification number 556606-5446, is a registered limited liability company with its domicile in Båstad, Sweden. Lindab's shares are listed on Nasdaq Stockholm, Large Cap.

Net sales for the quarter amounted to SEK 1 m (1). Loss for the period amounted to SEK -4 m (-1).

Net sales for the period January-September amounted to SEK 4 m (4). Loss for the period amounted to SEK -2 m (-4).

### Significant risks and uncertainties

Significant risks and uncertainties are described in Lindab's Annual Report for 2021 under Risks and Risk Management (pages 69-72). In addition to Risks and Risk Management described, there are in 2022 also estimation uncertainty related to Russia's invasion of Ukraine, see Note 2.

### Employees

The number of employees, calculated as full-time equivalent employees, was 5,012 (4,499) at the end of the quarter. Adjusted for acquisitions and divestments, the net increase was 65 employees compared with the same period previous year.

### Incentive program

Guidelines for remuneration of senior executives were most recently adopted at the Annual General Meeting in 2021. These guidelines shall as per resolution be submitted for adoption at the Annual General Meeting at least each fourth year. According to adopted guidelines, the remuneration program for senior executives shall among other things include variable cash pay elements. These variable elements shall be based on measurable criteria, which reflects predetermined financial and qualitative targets for Lindab. Based on previous resolution at the Annual General Meeting, a long-term incentive program has been implemented in 2022. The program has a three-year measuring period and any outcome in terms of long-term variable cash pay is presumed to be invested in shares or share related instruments in Lindab on market terms. The total cost in the event of maximum outcome for the three-year measuring period of 2022 to 2024 is estimated to SEK 14 m. Long-term incentive programs from 2020 respectively 2021 have essentially the same principles as the program for 2022 and these programs measuring period are 2020 to 2022 respectively 2021 to 2023.

### Share option program

At the Annual General Meeting in May 2022, it was resolved to establish a share option program for senior executives in Lindab through a directed issue of maximum 275,000 share options. As a result of this program, 229,050 share options have been subscribed during the second quarter and 9,000 share options during the third quarter by senior executives in Lindab, according to a market valuation determined on the basis of the agreement. Each share option entitles the holder to acquire one share in Lindab at an exercise price of SEK 219.90. Acquisitions of shares supported by share options may take place after Lindab has published the Q2 interim report for the year 2025 and up until 31 August of the same year. At the Annual General Meeting in 2019, 2020 and

2021, respectively, there were also resolutions to implement share option programs for senior executives. During the third quarter of 2022, 175,000 externally owned share options in the 2019 share option program were used to acquire shares in accordance with the terms of the program. This resulted that 175,000 own shares in Lindab International AB were exchanged when the share options were redeemed. The share options were redeemed at an exercise price of SEK 120.00 per share. From the 2020 share option program there are 210,000 outstanding share options with a subscription price of SEK 101.90 exercisable during summer 2023. From the 2021 share option program there are 183,950 outstanding share options with a subscription price of SEK 222.00 exercisable during summer 2024.

### Annual General Meeting

The board has decided that the Annual General Meeting will be held on May 11, 2023. Notice to the meeting will be sent in due course.

### Dividend

The Annual General Meeting, held on May 12, 2022, resolved a dividend of SEK 4.00 per share. The dividend is to be distributed half-yearly and the first payment of SEK 2.00 per share was distributed in May. The second payment of SEK 2.00 per share with record date November 7, 2022 and expected payment November 10, 2022.

### Nomination Committee

In accordance with a resolution passed at the Annual General Meeting, the Chairman of the Board, in conjunction with the company's three largest shareholders, has appointed a Nomination Committee. Consequently, Thomas Ehlin (Fjärde AP-fonden), Henrik Didner (Didner & Gerge Fonder), Anna Sundberg (Handelsbanken Fonder) and Peter Nilsson (Chairman of the Board of Lindab International AB) have formed a Nomination Committee prior to Lindab's Annual General Meeting in May, 2023. Thomas Ehlin has been appointed as Chairman of the Nomination Committee.

### Changes in the Management Team

In September, Olof Christensson Director of Division Ventilation Systems announced his resignation. Olof Christensson will remain in his current position until the spring of 2023, but is no longer part of the Management Team.

### Significant events during the reporting period

In September, Lindab acquired the French companies Liftasud SAS and SRA Liftasud SAS, see page 7 and Note 3.

In September, Lindab acquired the British company Disys Technologies Ltd., see page 7 and Note 3.

In August, Lindab divested its Russian company, see page 7 and Note 3.

In July, Lindab acquired the Swedish ventilation company Giroventilation AB, see page 7 and Note 3.

In July, the acquisition of the Danish company Muncholm A/S was finalised, see page 7 and Note 3.

## Other (cont.)

There are no other significant events during the reporting period to report.

### **Significant events after the reporting period**

There are no significant events after the reporting period to report.

### **General information**

Unless other indicated in this interim report, all statements refer to the Group. Figures in parentheses indicate the result of the same period previous year. Unless other stated, amounts are in SEK m.

The interim report has been audited.

This is a translation of the Swedish original report. In case of differences between the English translation and the Swedish original, the Swedish text shall prevail.

## Segment – Ventilation Systems

### Key performance indicators

	2022 Jul-Sep	2021 Jul-Sep	2022 Jan-Sep	2021 Jan-Sep
Net sales, SEK m	2,232	1,624	6,186	4,721
Net sales growth, %	37	16	31	12
Adjusted <sup>1)</sup> operating profit, SEK m	223	236	698	612
Adjusted <sup>1)</sup> operating margin, %	10.0	14.5	11.3	13.0
Number of employees by end of period	3,984	3,526	3,984	3,526

<sup>1)</sup> In the period July-September 2022, one-off items and restructuring costs of SEK -3 m (-) were recognised. In the period January-September 2022, one-off items and restructuring costs of SEK -22 m (-) were recognised, see 'Reconciliations' page 28.

### Sales and market

Net sales during the quarter amounted to SEK 2,232 m (1,624), an increase of 37 percent. Organic growth was 8 percent and currency effects amounted to 4 percent. Structural changes contributed positively by 25 percent.

Ventilation Systems reported its highest quarter ever in terms of sales, mainly driven by structural growth. Organic growth and currency effects also contributed positively to the sales growth. The high turnover has been positively affected by the price increases, implemented to compensate for the higher material and energy costs.

The organic sales growth within Ventilation Systems remained positive during the quarter, despite high comparison numbers and turbulent geopolitical situation in Europe. Sales increased in both the Nordics and Western Europe, while sales in Central Europe were in line with the previous year.

In the Nordics, all markets reported positive organic growth. Sales were particularly strong in Norway and Finland. In Western Europe, all core markets reported positive organic growth, with the exception of Switzerland, which declined. Ireland and the United Kingdom reported strong organic growth. Sales in Central Europe were varied, with positive growth in Poland, the Czech Republic and Romania, while it declined in Hungary and Estonia.

Net sales for the period January-September amounted to SEK 6,186 m (4,721), an increase of 31 percent compared with the same period previous year. Organic sales growth was 14 percent and currency effects amounted to 4 percent. Structural changes contributed positively by 13 percent.

### Profit

Ventilation Systems' adjusted operating profit during the quarter amounted to SEK 223 m (236). Operating profit was adjusted with one-off items and restructuring costs of SEK -3 m (-), related to the divestment of the operations in Russia, see reconciliation page 28. Adjusted operating margin amounted to 10.0 percent (14.5).

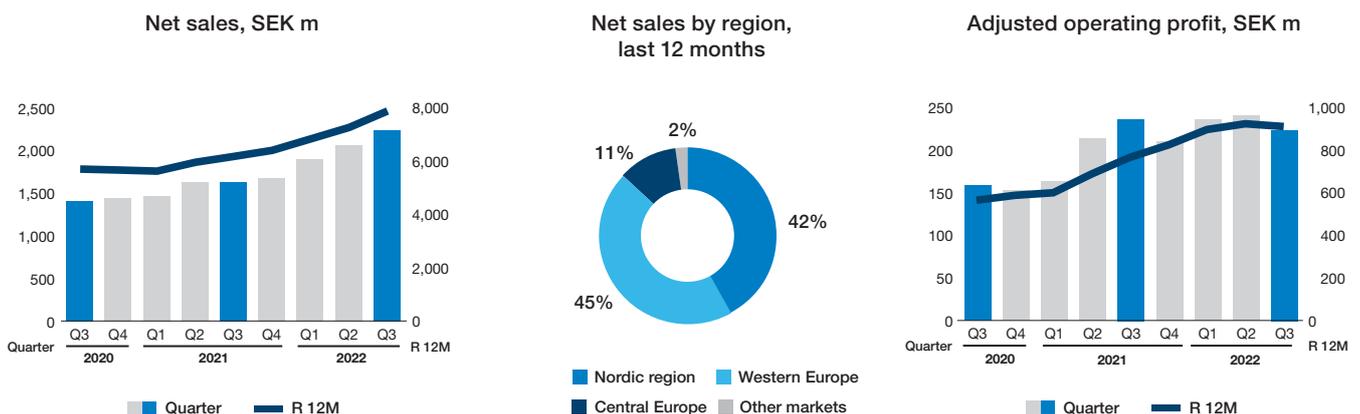
The lower adjusted operating profit was mainly explained by a lower gross margin and increased costs, as a result of increased prices on energy, transport and material, which were not fully compensated by implemented price increases to customers. During the quarter, acquired companies contributed positively to the operating profit, but joined Lindab with an average lower operating margin than Lindab as a whole.

Adjusted operating profit for the period January-September increased to SEK 698 m (612). Operating profit was adjusted with one-off items and restructuring costs of SEK -22 m (-), related to the closure and later divestment of the operations in Russia, see reconciliation page 28.

### Activities

During the quarter, Lindab acquired Swedish Giroventilation AB, British Disys Technologies Ltd. and the French companies Liftasud SAS and SRA Liftasud SAS. Together, these companies have an annual turnover of approximately SEK 220 m.

In August, Lindab's operation in Russia was divested.



## Segment – Profile Systems

### Key performance indicators

	2022 Jul-Sep	2021 Jul-Sep	2022 Jan-Sep	2021 Jan-Sep
Net sales, SEK m	1,007	864	2,957	2,367
Net sales growth, %	17	32	25	23
Adjusted <sup>1)</sup> operating profit, SEK m	147	180	447	387
Adjusted <sup>1)</sup> operating margin, %	14.6	20.8	15.1	16.3
Number of employees by end of period	973	922	973	922

1) No one-off items or restructuring costs have been reported in 2022 or 2021.

### Sales and market

Net sales during the quarter amounted to SEK 1,007 m (864), an increase of 17 percent. Organic growth was 6 percent and currency effects amounted to 1 percent. Structural changes contributed positively by 10 percent.

Profile Systems reported its highest third quarter ever in terms of sales, primarily driven by structural growth. Organic growth and currency changes also contributed positively to the sales growth.

The largest region, the Nordics, reported continued positive organic growth where significant deliveries of individual industrial projects have been made to the Swedish and Norwegian markets. The sales development of larger individual industrial projects varies between quarters, which has a significant impact on Profile Systems' sales growth. This business has been particularly strong in Sweden and Norway during the first nine months of the year.

Sales in Central Europe remained strong from a historical perspective, but decreased during the quarter compared to the same period previous year. The comparison period was particularly strong as Lindab was one of the few suppliers with access to raw materials to produce and sell demanded products. Sales in Western Europe decreased slightly, but the impact was marginal as the region only represents a minor part of Profile Systems' total sales.

Net sales for the period January-September amounted to SEK 2,957 m (2,367), an increase of 25 percent compared with the same period previous year. Organic sales growth was 16 percent and currency effects amounted to 1 percent. Structural changes contributed positively by 8 percent.

### Profit

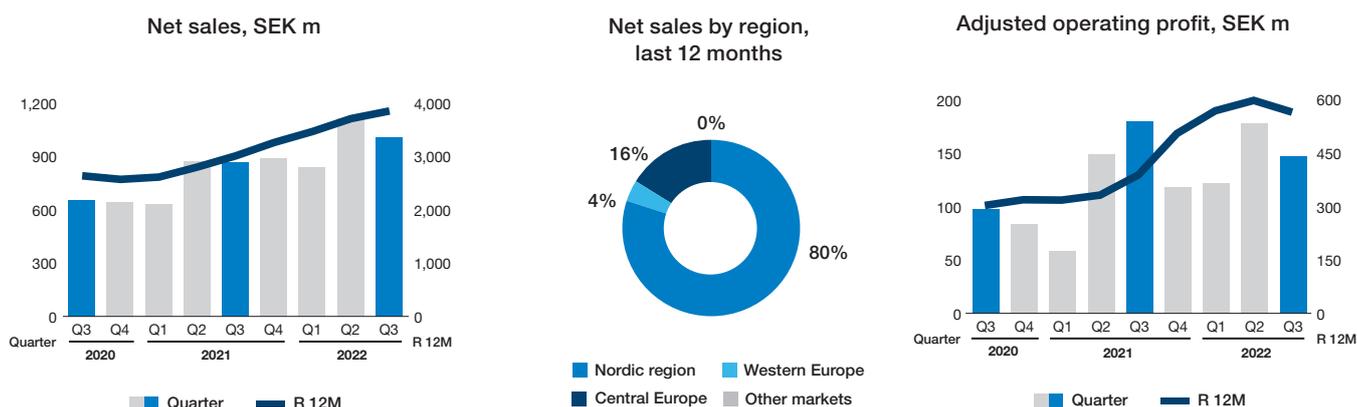
Profile Systems' adjusted operating profit during the quarter amounted to SEK 147 m (180). Adjusted operating margin amounted to 14.6 percent (20.8).

The lower adjusted operating profit was mainly explained by a lower gross margin and increased costs, which was partially offset by positive effects from structural changes and higher sales. The lower gross margin was a result of a changed product and customer mix, but also increased energy, logistic and material prices.

Adjusted operating profit for the period January-September increased to SEK 447 m (387). No one-off items or restructuring costs were reported in the period or in the same period previous year.

### Activities

In July, Lindab finalised the acquisition of the Danish company Muncholm A/S. The company is a leader in aluminum facades and self-supporting roofs, but also has an extensive range of machines and tools.



## Net sales and segments

### Net sales and growth

SEK m	2022 Jul-Sep	2021 Jul-Sep	2022 Jan-Sep	2021 Jan-Sep	2021 Jan-Dec
Net sales	3,239	2,488	9,143	7,088	9,648
Change	751	429	2,055	950	1,428
Change, %	30	21	29	15	17
Of which					
Organic, %	7	19	14	16	17
Acquisitions/divestments, %	20	3	11	2	2
Currency effects, %	3	-1	4	-3	-2

### Net sales per segment and region

SEK m	2022 Jul-Sep	%	2021 Jul-Sep	%	2022 Jan-Sep	%	2021 Jan-Sep	%	2021 Jan-Dec	%
<b>Ventilation Systems</b>	<b>2,232</b>	<b>69</b>	<b>1,624</b>	<b>65</b>	<b>6,186</b>	<b>68</b>	<b>4,721</b>	<b>67</b>	<b>6,391</b>	<b>66</b>
- Nordic Region	801	36	676	42	2,511	41	2,036	43	2,818	44
- Western Europe	1,168	52	699	43	2,866	46	2,020	43	2,681	42
- Central Europe	219	10	219	13	688	11	568	12	752	12
- Other markets	44	2	30	2	121	2	97	2	140	2
<b>Profile Systems</b>	<b>1,007</b>	<b>31</b>	<b>864</b>	<b>35</b>	<b>2,957</b>	<b>32</b>	<b>2,367</b>	<b>33</b>	<b>3,257</b>	<b>34</b>
- Nordic Region	817	81	633	73	2,375	80	1,790	73	2,478	76
- Western Europe	45	4	47	5	135	4	126	5	161	5
- Central Europe	140	14	180	21	436	15	440	21	599	18
- Other markets	5	1	4	1	11	1	11	1	19	1
<b>Total</b>	<b>3,239</b>	<b>100</b>	<b>2,488</b>	<b>100</b>	<b>9,143</b>	<b>100</b>	<b>7,088</b>	<b>100</b>	<b>9,648</b>	<b>100</b>
- Nordic Region	1,618	50	1,309	53	4,886	54	3,826	54	5,296	55
- Western Europe	1,213	37	746	30	3,001	33	2,146	30	2,842	29
- Central Europe	359	11	399	16	1,124	12	1,008	14	1,351	14
- Other markets	49	2	34	1	132	1	108	2	159	2
<b>Gross internal sales all segments</b>	<b>11</b>		<b>8</b>		<b>34</b>		<b>26</b>		<b>36</b>	

### Operating profit, operating margin and earnings before tax<sup>1)</sup>

SEK m	2022 Jul-Sep	%	2021 Jul-Sep	%	2022 Jan-Sep	%	2021 Jan-Sep	%	2021 Jan-Dec	%
Ventilation Systems	223	10.0	236	14.5	698	11.3	612	13.0	822	12.9
Profile Systems	147	14.6	180	20.8	447	15.1	387	16.3	505	15.5
Other operations	-9	-	-13	-	-42	-	-44	-	-61	-
<b>Adjusted operating profit</b>	<b>361</b>	<b>11.1</b>	<b>403</b>	<b>16.2</b>	<b>1,103</b>	<b>12.1</b>	<b>955</b>	<b>13.5</b>	<b>1,266</b>	<b>13.1</b>
One-off items and restructuring costs <sup>2)</sup>	-3	-	-	-	-22	-	-	-	-	-
<b>Operating profit</b>	<b>358</b>	<b>11.1</b>	<b>403</b>	<b>16.2</b>	<b>1,081</b>	<b>11.8</b>	<b>955</b>	<b>13.5</b>	<b>1,266</b>	<b>13.1</b>
Net financial items	-23	-	-9	-	-58	-	-30	-	-43	-
<b>Earnings before tax</b>	<b>335</b>	<b>10.3</b>	<b>394</b>	<b>15.8</b>	<b>1,023</b>	<b>11.2</b>	<b>925</b>	<b>13.0</b>	<b>1,223</b>	<b>12.7</b>

1) For information about operating profit and profit before tax for discontinued operation (segment Building Systems), see Note 6.

2) One-off items and restructuring costs are described in 'Reconciliations' page 28.

### Number of employees by end of period

	2022 Jul-Sep	%	2021 Jul-Sep	%	2022 Jan-Sep	%	2021 Jan-Sep	%	2021 Jan-Dec	%
Ventilation Systems	3,984	80	3,526	79	3,984	80	3,526	79	3,565	78
Profile Systems	973	19	922	20	973	19	922	20	933	21
Other operations	55	1	51	1	55	1	51	1	51	1
<b>Total</b>	<b>5,012</b>	<b>100</b>	<b>4,499</b>	<b>100</b>	<b>5,012</b>	<b>100</b>	<b>4,499</b>	<b>100</b>	<b>4,549</b>	<b>100</b>

## Consolidated statement of profit or loss

SEK m	2022 Jul-Sep	2021 Jul-Sep	2022 Jan-Sep	2021 Jan-Sep	R 12M 2021 Oct- 2022 Sep	R 12M 2020 Oct- 2021 Sep	2021 Jan-Dec
Net sales	3,239	2,488	9,143	7,088	11,703	9,170	9,648
Cost of goods sold	-2,357	-1,671	-6,522	-4,902	-8,320	-6,365	-6,700
<b>Gross profit</b>	<b>882</b>	<b>817</b>	<b>2,621</b>	<b>2,186</b>	<b>3,383</b>	<b>2,805</b>	<b>2,948</b>
Other operating income	32	11	89	32	130	53	73
Selling expenses	-339	-270	-963	-813	-1,264	-1,082	-1,114
Administrative expenses	-158	-124	-467	-371	-608	-481	-512
R&D expenses	-14	-12	-44	-39	-58	-55	-53
Other operating expenses	-45	-19	-155	-40	-191	-60	-76
<b>Total operating expenses</b>	<b>-524</b>	<b>-414</b>	<b>-1,540</b>	<b>-1,231</b>	<b>-1,991</b>	<b>-1,625</b>	<b>-1,682</b>
<b>Operating profit<sup>1)</sup></b>	<b>358</b>	<b>403</b>	<b>1,081</b>	<b>955</b>	<b>1,392</b>	<b>1,180</b>	<b>1,266</b>
Interest income	1	1	3	3	3	4	3
Interest expenses	-21	-9	-49	-29	-59	-39	-39
Other financial income and expenses	-3	-1	-12	-4	-15	-4	-7
<b>Financial items</b>	<b>-23</b>	<b>-9</b>	<b>-58</b>	<b>-30</b>	<b>-71</b>	<b>-39</b>	<b>-43</b>
<b>Earnings before tax</b>	<b>335</b>	<b>394</b>	<b>1,023</b>	<b>925</b>	<b>1,321</b>	<b>1,141</b>	<b>1,223</b>
Tax on profit for the period	-68	-95	-220	-201	-284	-248	-265
<b>Profit for the period, continuing operations</b>	<b>267</b>	<b>299</b>	<b>803</b>	<b>724</b>	<b>1,037</b>	<b>893</b>	<b>958</b>
	0						
<b>Discontinued operations</b>							
Profit/loss for the period from discontinued operations, net after tax	-	-401	-	-408	-13	-391	-421
<b>Profit/loss for the period, discontinued operations</b>	<b>-</b>	<b>-401</b>	<b>-</b>	<b>-408</b>	<b>-13</b>	<b>-391</b>	<b>-421</b>
<b>Total operations</b>							
<b>Profit/loss for the period, total operations</b>	<b>267</b>	<b>-102</b>	<b>803</b>	<b>316</b>	<b>1,024</b>	<b>502</b>	<b>537</b>
–attributable to the Parent company's shareholders	267	-102	803	316	1,024	502	537
–attributable to non-controlling interests	-	0	-	0	-	0	0
<b>Earnings per share, before dilution, SEK<sup>2)</sup></b>	<b>3.48</b>	<b>-1.33</b>	<b>10.49</b>	<b>4.14</b>	<b>13.37</b>	<b>6.57</b>	<b>7.02</b>
–of which relates to continuing operations	3.48	3.92	10.49	9.48	13.54	11.68	12.53
<b>Earnings per share, after dilution, SEK<sup>2)</sup></b>	<b>3.47</b>	<b>-1.34</b>	<b>10.46</b>	<b>4.13</b>	<b>13.33</b>	<b>6.56</b>	<b>7.00</b>
–of which relates to continuing operations	3.47	3.91	10.46	9.46	13.50	11.66	12.50

1) One-off items and restructuring costs, which are included in operating profit, are described in 'Reconciliations' on page 28.

2) Based on the number of outstanding shares, i.e. excluding treasury shares.

## Consolidated statement of comprehensive income

SEK m	2022 Jul-Sep	2021 Jul-Sep	2022 Jan-Sep	2021 Jan-Sep	R 12M 2021 Oct- 2022 Sep	R 12M 2020 Oct- 2021 Sep	2021 Jan-Dec
<b>Profit for the period, total operations</b>	<b>267</b>	<b>-102</b>	<b>803</b>	<b>316</b>	<b>1,024</b>	<b>502</b>	<b>537</b>
<b>Items that will not be reclassified to the statement of profit or loss</b>							
Actuarial gains/losses, defined benefit plans	46	-8	103	6	102	29	5
Deferred tax attributable to defined benefit plans	-9	2	-21	-1	-20	-6	0
<b>Total</b>	<b>37</b>	<b>-6</b>	<b>82</b>	<b>5</b>	<b>82</b>	<b>23</b>	<b>5</b>
<b>Items that will later be reclassified to the statement of profit or loss</b>							
Translation differences, foreign operations	89	24	278	121	305	-81	148
Hedges of net investments	-27	-11	-67	-20	-10	42	37
Tax attributable to hedges of net investments	6	3	14	5	1	-8	-8
<b>Total</b>	<b>68</b>	<b>16</b>	<b>225</b>	<b>106</b>	<b>296</b>	<b>-47</b>	<b>177</b>
<b>Other comprehensive income, net of tax</b>	<b>105</b>	<b>10</b>	<b>307</b>	<b>111</b>	<b>378</b>	<b>-24</b>	<b>182</b>
<b>Total comprehensive income</b>	<b>372</b>	<b>-92</b>	<b>1,110</b>	<b>427</b>	<b>1,402</b>	<b>478</b>	<b>719</b>
–attributable to the Parent company's shareholders	372	-92	1,110	427	1,402	478	719
–attributable to non-controlling interests	-	0	-	0	-	0	0

## Consolidated statement of cash flow

SEK m	2022 Jul-Sep	2021 Jul-Sep	2022 Jan-Sep	2021 Jan-Sep	R 12M 2021 Oct- 2022 Sep	R 12M 2020 Oct- 2021 Sep	2021 Jan-Dec
<b>OPERATING ACTIVITIES</b>							
Operating profit	358	403	1,081	955	1,392	1,180	1,266
Operating profit, discontinued operations <sup>1)</sup>	-	-397	-	-400	-25	-377	-425
Reversal of depreciation/amortisation and impairment losses	128	487	348	697	455	799	804
Reversal of capital gains (-)/losses (+) reported in operating profit	-5	-1	-5	-3	-5	0	-3
Provisions, not affecting cash flow	12	3	19	3	24	16	8
Adjustment for other items not affecting cash flow	-1	-1	-11	-5	-12	-7	-6
<b>Total</b>	<b>492</b>	<b>494</b>	<b>1,432</b>	<b>1,247</b>	<b>1,829</b>	<b>1,611</b>	<b>1,644</b>
Interest received	1	4	3	7	4	9	8
Interest paid	-22	-11	-51	-32	-71	-44	-52
Tax paid	-56	-37	-229	-151	-282	-202	-204
<b>Cash flow from operating activities before change in working capital</b>	<b>415</b>	<b>450</b>	<b>1,155</b>	<b>1,071</b>	<b>1,480</b>	<b>1,374</b>	<b>1,396</b>
<b>Change in working capital</b>							
Stock (increase -/decrease +)	-178	-260	-613	-547	-889	-540	-823
Operating receivables (increase -/decrease +)	78	-108	-476	-726	-242	-445	-492
Operating liabilities (increase +/decrease -)	-99	120	98	691	30	456	623
<i>Total change in working capital</i>	<i>-199</i>	<i>-248</i>	<i>-991</i>	<i>-582</i>	<i>-1,101</i>	<i>-529</i>	<i>-692</i>
<b>Cash flow from operating activities</b>	<b>216</b>	<b>202</b>	<b>164</b>	<b>489</b>	<b>379</b>	<b>845</b>	<b>704</b>
<b>INVESTING ACTIVITIES</b>							
Acquisition of Group-/associated companies	-283	-99	-983	-111	-1,050	-296	-178
Divestment of Group companies	-12	-	-12	-	147	51	159
Investments in intangible assets	-4	-3	-23	-8	-35	-19	-20
Investments in tangible fixed assets	-68	-94	-254	-282	-347	-386	-375
Change in financial fixed assets	0	0	0	0	0	0	0
Disposal of intangible assets	-	-	-	1	0	1	1
Disposal of tangible fixed assets	12	2	13	9	13	9	9
<b>Cash flow from investing activities</b>	<b>-355</b>	<b>-194</b>	<b>-1,259</b>	<b>-391</b>	<b>-1,272</b>	<b>-640</b>	<b>-404</b>
<b>FINANCING ACTIVITIES</b>							
Proceeds from borrowings	241	97	1,332	224	1,332	224	224
Repayment of borrowings	-	-	-	-	-63	-3	-63
Repayment of leasing-related liabilities	-69	-58	-187	-173	-247	-231	-233
Issue of share options/shares	26	10	26	13	26	13	13
Dividend to shareholders	-	-	-153	-130	-283	-197	-260
<b>Cash flow from financing activities</b>	<b>198</b>	<b>49</b>	<b>1,018</b>	<b>-66</b>	<b>765</b>	<b>-194</b>	<b>-319</b>
<b>Cash flow for the period</b>	<b>59</b>	<b>57</b>	<b>-77</b>	<b>32</b>	<b>-128</b>	<b>11</b>	<b>-19</b>
Cash and cash equivalents at start of the period	429	531	542	541	597	575	541
Effect of exchange rate changes on cash and cash equivalents	7	9	30	24	26	11	20
<b>Cash and cash equivalents at end of the period</b>	<b>495</b>	<b>597</b>	<b>495</b>	<b>597</b>	<b>495</b>	<b>597</b>	<b>542</b>

1) For information of cash flow per category in terms of discontinued operations, i.e. Building Systems, see Note 6.

## Consolidated statement of financial position

SEK m	30 Sep 2022	30 Sep 2021	31 Dec 2021
<b>ASSETS</b>			
<b>Non-current assets</b>			
Goodwill	3,890	2,944	3,014
Other intangible assets	290	96	101
Tangible fixed assets	1,960	1,603	1,679
Right-of-use assets	1,059	829	869
Financial interest-bearing assets	31	30	28
Other financial fixed assets	27	26	26
Deferred tax assets	46	82	82
<b>Total non-current assets</b>	<b>7,303</b>	<b>5,610</b>	<b>5,799</b>
<b>Current assets</b>			
Stock	2,989	1,802	2,090
Accounts receivable	2,357	1,868	1,602
Other current assets	289	235	268
Other interest-bearing receivables	7	6	4
Cash and cash equivalents	495	342	542
Assets held for sale	-	898	-
<b>Total current assets</b>	<b>6,137</b>	<b>5,151</b>	<b>4,506</b>
<b>TOTAL ASSETS</b>	<b>13,440</b>	<b>10,761</b>	<b>10,305</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>			
Shareholders' equity attributable to Parent company shareholders	6,480	5,358	5,650
<b>Total shareholders' equity</b>	<b>6,480</b>	<b>5,358</b>	<b>5,650</b>
<b>Non-current liabilities</b>			
Interest-bearing provisions for pensions and similar obligations	205	267	270
Liabilities to credit institutions	2,466	1,042	1,110
Lease liabilities	849	602	643
Deferred tax liabilities	159	111	107
Provisions	5	5	5
Other non-current liabilities	43	6	7
<b>Total non-current liabilities</b>	<b>3,727</b>	<b>2,033</b>	<b>2,142</b>
<b>Current liabilities</b>			
Other interest-bearing liabilities	136	173	14
Lease liabilities	267	242	233
Provisions	8	9	18
Accounts payable	1,305	995	1,062
Other current liabilities	1,517	1,366	1,186
Liabilities held for sale	-	585	-
<b>Total current liabilities</b>	<b>3,233</b>	<b>3,370</b>	<b>2,513</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>13,440</b>	<b>10,761</b>	<b>10,305</b>

## Consolidated statement of changes in equity

SEK m	Shareholders' equity attributable to Parent company shareholders				Total	Non-controlling interests	Total shareholders' equity
	Share capital	Other contributed capital	Foreign currency translation reserve	Profit brought forward incl. profit for the year			
<b>Closing balance, 31 December 2020</b>	<b>79</b>	<b>2,262</b>	<b>3</b>	<b>2,834</b>	<b>5,178</b>	<b>0</b>	<b>5,178</b>
Profit for the period				316	316	0	316
Other comprehensive income, net of tax							
Actuarial gains/losses, defined benefit plans				5	5	-	5
Translation differences, foreign operations			121		121	0	121
Hedges of net investments			-15		-15	-	-15
<i>Total comprehensive income</i>	-	-	106	321	427	0	427
Issuance of shares	0	10			10	-	10
Issuance of share options				3	3	-	3
Dividend to shareholders				-260	260	-	-260
<i>Transactions with shareholders</i>	0	10	-	-257	-257	-	-247
<b>Closing balance, 30 September 2021</b>	<b>79</b>	<b>2,272</b>	<b>109</b>	<b>2,898</b>	<b>5,358</b>	<b>-</b>	<b>5,358</b>
Profit for the period				221	221	-	221
Other comprehensive income, net of tax							
Actuarial gains/losses, defined benefit plans				0	0	-	0
Translation differences, foreign operations			27		27	-	27
Hedges of net investments			44		44	-	44
<i>Total comprehensive income</i>	-	-	71	221	292	-	292
<b>Closing balance, 31 December 2021</b>	<b>79</b>	<b>2,272</b>	<b>180</b>	<b>3,119</b>	<b>5,650</b>	<b>-</b>	<b>5,650</b>
Profit for the period				803	803	-	803
Other comprehensive income, net of tax							
Actuarial gains/losses, defined benefit plans				82	82	-	82
Translation differences, foreign operations			278		278	-	278
Hedges of net investments			-53		-53	-	-53
<i>Total comprehensive income</i>	-	-	225	885	1,110	-	1,110
Issuance/redemption of share options				26	26	-	26
Dividend to shareholders				-306	-306	-	-306
<i>Transactions with shareholders</i>	-	-	-	-280	-280	-	-280
<b>Closing balance, 30 September 2022</b>	<b>79</b>	<b>2,272</b>	<b>405</b>	<b>3,724</b>	<b>6,480</b>	<b>-</b>	<b>6,480</b>

### Share capital

At September 30, 2022, the share capital equalled SEK 78,842,820 (78,842,820) divided among 78,842,820 (78,842,820) shares with a quota value of SEK 1.00. During the third quarter 175,000 externally owned share options in the 2019 share option program were used to acquire shares (see share option program page 9), which resulted in a sale of 175,000 own shares in Lindab International AB (publ). Lindab International AB (publ) holds 2,200,838 (2,375,838) treasury shares, corresponding to 2.8 (3.0) percent of the total number of Lindab shares. The number of outstanding shares totals 76,641,982 (76,466,982).

### Dividend to shareholders

In accordance with the proposal of the Board of Directors, the Annual General Meeting on May 12, 2022, decided that dividends of SEK 4.00 per share, corresponding to SEK 306 m, would be paid for the financial year. The remaining retained earnings of SEK 1,780 m will be carried forward. The payment of the dividend of SEK 4.00 per share will be distributed half-yearly, with the first dividend of SEK 2.00 per share, corresponding to SEK 153 m, with record date May 16 and the second dividend of SEK 2.00 per share, corresponding to SEK 153 m, with record date November 7, 2022.

# Parent company

## Statement of profit or loss

SEK m	2022 Jul-Sep	2021 Jul-Sep	2022 Jan-Sep	2021 Jan-Sep	2021 Jan-Dec
Net sales	1	1	4	4	5
Administrative expenses	-2	-2	-7	-6	-8
<b>Operating profit</b>	<b>-1</b>	<b>-1</b>	<b>-3</b>	<b>-2</b>	<b>-3</b>
Profit from subsidiaries	-	-	7	-	25
Interest expenses, internal	-4	0	-8	-3	-5
<b>Earnings before tax</b>	<b>-5</b>	<b>-1</b>	<b>-4</b>	<b>-5</b>	<b>17</b>
Tax on profit for the period	1	0	2	1	-3
<b>Profit or loss for the period<sup>1)</sup></b>	<b>-4</b>	<b>-1</b>	<b>-2</b>	<b>-4</b>	<b>14</b>

1) Comprehensive income corresponds to profit for all periods.

## Statement of financial position

SEK m	30 Sep 2022	30 Sep 2021	31 Dec 2021
<b>ASSETS</b>			
<b>Non-current assets</b>			
<i>Financial fixed assets</i>			
Shares in Group companies	3,467	3,467	3,467
Financial interest-bearing fixed assets	5	4	5
Deferred tax assets	1	1	1
<b>Total non-current assets</b>	<b>3,473</b>	<b>3,472</b>	<b>3,473</b>
<b>Current assets</b>			
Receivables from Group companies	-	-	26
Current tax receivable	3	-	-
Cash and cash equivalents	0	0	0
<b>Total current assets</b>	<b>3</b>	<b>0</b>	<b>26</b>
<b>TOTAL ASSETS</b>	<b>3,476</b>	<b>3,472</b>	<b>3,499</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>			
<b>Shareholders' equity</b>			
<i>Restricted shareholders' equity</i>			
Share capital	79	79	79
Statutory reserve	708	708	708
<i>Unrestricted shareholders' equity</i>			
Share premium reserve	90	90	90
Profit brought forward	1,716	1,982	1,982
Profit/loss for the period	-2	-4	14
<b>Total shareholders' equity</b>	<b>2,591</b>	<b>2,855</b>	<b>2,873</b>
<b>Provisions</b>			
Interest-bearing provisions	5	4	5
<b>Total provisions</b>	<b>5</b>	<b>4</b>	<b>5</b>
<b>Current liabilities</b>			
Liabilities to Group companies	725	481	615
Accounts payable	0	-	-
Current tax liability	-	0	4
Accrued expenses and deferred income	2	2	2
Other liabilities	153	130	-
<b>Total current liabilities</b>	<b>880</b>	<b>613</b>	<b>621</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>3,476</b>	<b>3,472</b>	<b>3,499</b>

## Key performance indicators

SEK m	2022			2021				2020	
	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep
Net sales	3,239	3,171	2,733	2,560	2,488	2,501	2,099	2,082	2,059
Growth, %	30	27	30	23	21	26	0	-5	-2
of which organic	7	14	23	20	19	28	3	-2	0
of which acquisitions/divestments	20	10	3	3	3	2	1	1	1
of which currency effects	3	3	4	0	-1	-4	-4	-4	-3
Operating profit before depreciation/amortisation and impairment losses	486	514	429	418	500	440	302	316	337
Operating profit	358	402	321	311	403	344	208	225	250
Adjusted operating profit	361	402	340	311	403	344	208	225	246
Earnings before tax	335	381	307	298	394	333	198	216	242
Profit for the period	267	300	236	234	299	268	157	169	186
Operating margin, %	11.1	12.7	11.7	12.1	16.2	13.8	9.9	10.8	12.1
Adjusted operating margin, %	11.1	12.7	12.4	12.1	16.2	13.8	9.9	10.8	11.9
Profit margin before tax, %	10.3	12.0	11.2	11.6	15.8	13.3	9.4	10.4	11.8
<b>Comparable numbers including divested business</b>									
Net sales	3,239	3,171	2,733	2,846	2,778	2,747	2,248	2,314	2,302
Growth, %	30	27	30	23	21	24	-4	-8	-6
of which organic	7	14	23	20	20	26	0	-4	-4
of which acquisitions/divestments	20	10	3	3	2	2	1	1	1
of which currency effects	3	3	4	0	-1	-4	-5	-5	-3
Operating profit before depreciation/amortisation and impairment losses	486	514	429	393	494	462	297	350	363
Operating profit	358	402	321	286	6	356	193	248	266
Adjusted operating profit	361	402	340	324	424	356	193	248	262
Earnings before tax	335	381	307	275	-2	346	183	239	257
Profit for the period	267	300	236	221	-102	278	140	186	198
Operating margin, %	11.1	12.7	11.7	10.0	0.2	13.0	8.6	10.7	11.6
Adjusted operating margin, %	11.1	12.7	12.4	11.4	15.3	13.0	8.6	10.7	11.4
Profit margin before tax, %	10.3	12.0	11.2	9.7	-0.1	12.6	8.1	10.3	11.1
<b>Comparable numbers including divested business</b>									
Cash flow from operating activities	216	161	-213	215	202	227	60	356	452
Cash flow from operating activities per share, SEK	2.82	2.11	-2.79	2.82	2.64	2.97	0.79	4.66	5.92
Free cash flow	-139	-564	-392	202	8	135	-45	107	276
Adjusted free cash flow	156	63	-319	110	107	147	-45	241	346
Cash flow, investments in intangible assets/tangible fixed assets	-72	-99	-106	-105	-97	-86	-107	-115	-110
<b>Total operations<sup>1)</sup></b>									
Number of shares outstanding, thousands	76,642	76,467	76,467	76,467	76,467	76,357	76,357	76,357	76,357
Average number of shares outstanding, thousands	76,508	76,451	76,423	76,396	76,368	76,353	76,347	76,357	76,334
Earnings per share, before dilution, SEK	3.48	3.92	3.09	2.88	-1.33	3.64	1.83	2.43	2.59
Earnings per share, after dilution, SEK	3.47	3.91	3.08	2.87	-1.34	3.64	1.83	2.43	2.59
Shareholders' equity attributable to Parent company shareholders	6,480	6,087	5,932	5,650	5,358	5,440	5,423	5,178	5,127
Shareholders' equity attributable to non-controlling interests	-	-	-	-	-	0	0	0	0
Shareholders' equity per share, SEK	84.54	79.61	77.58	73.89	70.07	71.24	71.02	67.82	67.15
Net debt	3,390	3,169	2,155	1,696	1,836	1,777	1,759	1,640	1,740
Adjusted net debt	2,274	2,069	1,305	820	864	806	772	663	671
Net debt/equity ratio, times	0.5	0.5	0.4	0.3	0.3	0.3	0.3	0.3	0.3
Equity/asset ratio, %	48.2	48.1	53.8	54.8	49.8	51.8	53.8	55.1	52.2
Return on equity, %	17.3	11.5	11.4	9.9	9.5	15.3	11.5	11.6	10.9
Return on capital employed, %	15.5	12.3	12.3	11.0	10.6	14.1	11.4	11.5	11.0
Interest coverage ratio, times	16.6	27.0	24.9	26.7	0.8	34.8	18.4	23.2	24.9
Net debt/EBITDA, excl. one-off items and restructuring costs	1.3	1.1	1.0	1.0	1.1	1.2	1.3	1.4	1.5
Number of employees by end of period	5,012	4,920	4,579	4,549	5,182	5,187	5,098	5,078	4,955
of which employees in discontinued operations	-	-	-	-	683	680	685	692	706

1) Key figures for periods earlier than 2022 include divested business (Building Systems), which results in that key figures for rolling 12 months in 2022 are calculated on both outcomes, including and excluding divested business.

## Key performance indicators (cont.)

SEK m	2022	2021	2021	2020	2019
	Jan-Sep	Jan-Sep	Jan-Dec	Jan-Dec	Jan-Dec
Net sales	9,143	7,088	9,648	8,220	8,512
Growth, %	29	15	17	-3	3
of which organic	14	16	17	-2	1
of which acquisitions/divestments	11	2	2	0	0
of which currency effects	4	-3	-2	-1	2
Operating profit before depreciation/amortisation and impairment losses	1,429	1,242	1,660	1,185	1,183
Operating profit	1,081	955	1,266	790	830
Adjusted operating profit	1,103	955	1,266	860	830
Earnings before tax	1,023	925	1,223	752	778
Profit for the period	803	724	958	554	593
Operating margin, %	11.8	13.5	13.1	9.6	9.8
Adjusted operating margin, %	12.1	13.5	13.1	10.5	9.8
Profit margin before tax, %	11.2	13.0	12.7	9.1	9.1
<b>Key performance indicators including divested business<sup>1)</sup></b>					
Net sales	9,143	7,773	10,619	9,166	9,872
Growth, %	29	13	16	-7	6
of which organic	14	15	17	-6	3
of which acquisitions/divestments	11	2	2	1	0
of which currency effects	4	-4	-3	-2	3
Operating profit before depreciation/amortisation and impairment losses	1,429	1,253	1,645	1,284	1,315
Operating profit	1,081	555	841	846	915
Adjusted operating profit	1,103	973	1,297	916	915
Earnings before tax	1,023	527	802	811	881
Profit for the period	803	316	537	596	678
Operating margin, %	11.8	7.1	7.9	9.2	9.3
Adjusted operating margin, %	12.1	12.5	12.2	10.0	9.3
Profit margin before tax, %	11.2	6.8	7.6	8.8	8.9
<b>Key performance indicators including divested business<sup>1)</sup></b>					
Cash flow from operating activities	164	489	704	1,129	1,017
Cash flow from operating activities per share, SEK	2.14	6.40	9.22	14.79	13.32
Free cash flow	-1,095	98	300	466	717
Adjusted free cash flow	-100	209	319	709	751
Cash flow, investments in intangible assets/tangible fixed assets	-277	-290	-395	-425	-278
<b>Key performance indicators including divested business<sup>1)</sup></b>					
Number of shares outstanding, thousands	76,642	76,467	76,467	76,357	76,332
Average number of shares outstanding, thousands	76,508	76,368	76,396	76,340	76,332
Earnings per share, before dilution, SEK	10.49	4.14	7.02	7.80	8.89
Earnings per share, after dilution, SEK	10.46	4.13	7.00	7.80	8.89
Dividend per share, SEK	-	-	4.00 <sup>2)</sup>	3.40	1.75
Shareholders' equity attributable to Parent company shareholders	6,480	5,358	5,650	5,178	5,027
Shareholders' equity attributable to non-controlling interests	-	-	-	0	-
Shareholders' equity per share, SEK	84.54	70.07	73.89	67.82	65.86
Net debt	3,390	1,836	1,696	1,640	1,771
Adjusted net debt	2,274	864	820	663	732
Net debt/equity ratio, times	0.5	0.3	0.3	0.3	0.4
Equity/asset ratio, %	48.2	49.8	54.8	55.1	53.3
Return on equity, %	17.3	9.5	9.9	11.6	14.3
Return on capital employed, %	15.5	10.6	11.0	11.5	13.6
Interest coverage ratio, times	21.9	17.7	20.0	19.0	18.8
Net debt/EBITDA, excl. one-off items and restructuring costs	1.3	1.1	1.0	1.4	1.6
Number of employees by end of period	5,012	5,182	4,549	5,078	5,196
of which employees in discontinued operations	-	-	-	692	727

1) Corresponding definitions of total operations, i.e. Ventilation Systems, Profile Systems and divested business (Building Systems).

2) The dividend for 2021 is distributed half-yearly with the first dividend of SEK 2.00 per share with record date in May 2022, and the second dividend of SEK 2.00 per share with record date in November 2022.

# Notes

## NOTE 1 – ACCOUNTING POLICIES

The consolidated accounts for the interim report have, similar to the annual consolidated accounts for 2021, been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU, the Swedish Annual Accounts Act and the Swedish Financial Reporting Board RFR 1, Supplementary Accounting Rules for Groups.

This interim report has been prepared in accordance with IAS 34 *Interim financial reporting*. The Group has applied the same accounting policies as described in the Annual Report for 2021.

None of the new or amended standards, interpretations or improvements adopted by the EU have had any significant impact on the Group.

Information in terms of IAS 34 p. 16A *Interim financial reporting* has been disclosed in notes to the financial statements as well as in other pages of the interim report.

### The Parent company

The financial statements for the Parent company are prepared according to the Swedish Annual Accounts Act and RFR 2, Accounting for legal entities and according to the same accounting policies as were applied in the Annual Report for 2021.

## NOTE 2 – EFFECTS OF CHANGES IN ACCOUNTING ESTIMATES AND JUDGEMENTS

Significant estimates and judgements are described in Note 4 in the Annual Report for 2021. In addition to estimates and judgements described, there are in 2022 also estimates uncertainty related to Russia's invasion of Ukraine. The military invasion of Ukraine, that Russia initiated in February, has created an uncertain situation in the world. Lindab does not have any business in Belarus or Ukraine and after the divestment of the business in Russia during the third quarter (see Note 3), Lindab no longer has any operations in Russia. In the beginning of 2022, the three mentioned countries accounted for approximately 0.5 percent of the Group's sales.

Even if Lindab completed the exit from Russia, there are still macroeconomic factors which can affect the group as a result of Russia's war against Ukraine. The development of the conflict is closely monitored by Lindab and the Group continuously evaluates different scenarios in order to be able to adapt its operations to prevailing circumstances. With exception of the added significant estimates and judgements related to Russia's war against Ukraine, no essential changes, which could have a material impact on this interim report, have been made to what is described in the Annual Report.

## NOTE 3 – BUSINESS COMBINATIONS

### Liftasud SAS and SRA Liftasud SAS

On September 13, 2022, Lindab acquired all shares and voting rights of the French companies Liftasud SAS and SRA Liftasud SAS. The companies are well-known distributors of ventilation products such as ventilation ducts, silencers, thermal insulation, air conditioning and heating systems. Within the business there is also expertise in noise reduction, a product area that is growing in importance within the offer of good indoor environment. With the acquisition, Lindab strengthens its presence on the French market, primarily in the Paris area, as well as expanding access to expertise in noise reduction for ventilation systems. The companies are registered in Torcy, France. Together the companies have annual sales of approximately SEK 250 m and an operating margin that is lower than the Lindab Group's operating margin. The companies have 55 employees.

The purchase consideration of Liftasud SAS and SRA Liftasud SAS was mainly settled at time of acquisition. Transaction related costs amounted to SEK 2 m and these are recognised as other operating expenses.

According to preliminary purchase price allocation analysis, the acquisition resulted in a goodwill. This goodwill is, among other things, related to that Lindab strengthened its position considerably on the French market. The Group also receive solid expertise in noise reduction of ventilation systems and local expertise, which are important factors for continued growth. Identified intangible assets are mainly related to customer relations and the trademark Liftasud.

Liftasud SAS and SRA Liftasud SAS are consolidated in Lindab as of September 13, 2022. The acquisition has an immaterial impact on the consolidated statement of profit or loss for the current year. If the acquisition had been implemented as of January 1, 2022, the Group's net sales would have increased by SEK 204 m. The companies are part of the Ventilation Systems segment.

### Disys Technologies Ltd.

On September 5, 2022, Lindab acquired all shares and voting rights of the British company Disys Technologies Ltd. The company is specialised on advanced fire protection technology and has developed control systems for real time monitoring of fire and smoke dampers in ventilation systems. The company also offers maintenance of fire protection products in ventilation systems. With the acquisition, Lindab further strengthens its product portfolio in fire safety products and creates a complete ventilation offer on the British market, with regard to fire safety concerning products, control systems and maintenance. Disys Technologies Ltd. is registered in Llanelli, United Kingdom. The company has annual sales of approximately SEK 18 m and an operating margin higher than the Lindab Group's operating margin. The company has 10 employees.

## Notes (cont.)

The purchase consideration of Disys Technologies Ltd. was settled at time of acquisition. Transaction related costs amounted to SEK 1 m and these are recognised as other operating expenses.

According to preliminary purchase price allocation analysis, the acquisition resulted in a goodwill. This goodwill is, among other things, related to that Lindab creates a complete ventilation offer for fire safety in the United Kingdom and thereby obtain a strengthened position on the British market. The acquisition is also expected to bring synergies since the Group's current product portfolio can be well integrated with the acquired company's technologies. Identified intangible assets are mainly related to customer relations and technology.

Disys Technologies Ltd. is consolidated in Lindab as of September 5, 2022. The acquisition has an immaterial impact on the consolidated statement of profit or loss for the current year. If the acquisition had been implemented as of January 1, 2022, the Group's net sales would have increased by SEK 12 m. The company is part of the Ventilation Systems segment.

### Lindab LLC

On July 22, 2022, Lindab signed an agreement to divest all shares and voting rights of the Russian company Lindab LLC to the local management in the company. The divestment was officially registered on August 1 and the ownership was transferred to the counterpart. Lindab's operations in Russia has thereby ended. Lindab decided during the first quarter of the year to end its presence in Russia and thus close Lindab LLC, which resulted in one-off items and restructuring costs of SEK -19 m. Total one-off items and restructuring costs final amounted to SEK -22 m, of which SEK -3 m affected the third quarter. One-off items and restructuring costs are mainly not affecting cash flow. The divestment resulted in a negative cash flow effect for the Group of SEK -12 m. Lindab LLC has for 2022, until the time of divestment, reported sales corresponding to SEK 30 m and had 30 employees at the time of divestment. The company was part of the Ventilation System segment. After the divestment the company continues under a different name.

### Giroventilation AB

On July 15, 2022, Lindab acquired all shares and voting rights of the Swedish company Giroventilation AB. The company is a well-established manufacturers of rectangular ventilation ducts and has solid knowledge within ventilation construction. With the acquisition, Lindab strengthens both sales and production of rectangular ventilation ducts, primarily in the Stockholm region. Giroventilation AB is registered in Stockholm, Sweden. The company has annual sales of approximately SEK 55 m and an operating margin higher than the Lindab Group's operating margin. The company has 31 employees.

The purchase consideration of Giroventilation AB was mainly settled at time of acquisition. Transaction related costs amounted to SEK 1 m and these are recognised as other operating expenses. According to preliminary purchase price allocation analysis, the

acquisition resulted in a goodwill. This goodwill is, among other things, related to that Lindab strengthens the market position within rectangular ventilation ducts in the Stockholm area, gains additional competence in rectangular ventilation construction and is expected to obtain synergies in relation to previous acquisition in the region. Identified intangible asset is related to the trademark Giroventilation.

Giroventilation AB is consolidated in Lindab as of July 15, 2022. The acquisition has an immaterial impact on the consolidated statement of profit or loss for the current year. If the acquisition had been implemented as of January 1, 2022, the Group's net sales would have increased by SEK 45 m. The company is part of the Ventilation Systems segment.

### Muncholm A/S

On July 6, 2022, Lindab finalised the acquisition of all shares and voting rights of the Danish company Muncholm A/S. The company is specialised in products for tinsmiths and is a leader in aluminum facades and self-supporting roofs. Within the distribution business, the company also has an extensive range of machines and tools. The aim of the acquisition is, among other things, to strengthen Lindab's position further on the Danish market, to obtain an important direct sales channel to tinsmiths and architects in Denmark, complement the existing product offer with high-quality items that fit well into Lindab's existing product range and gain additional competence related to this market. Muncholm A/S is registered in Hadsten, Denmark. The company has annual sales of approximately SEK 250 m and an operating margin in line with the Lindab Group's operating margin. The company has 20 employees.

The purchase consideration of Muncholm A/S was mainly settled at time of acquisition. Transaction related costs amounted to SEK 2 m and these are recognised as other operating expenses.

According to preliminary purchase price allocation analysis, the acquisition resulted in a goodwill. This goodwill is, among other things, related to that Lindab obtain an established direct sales channel to tinsmiths and architects on the Danish market, competence in relation to these important customer groups and forward-looking possible buyer specific synergies. Identified intangible assets are mainly related to customer relations and the trademark Muncholm.

Muncholm A/S is consolidated in Lindab as of July 6, 2022. The acquisition has an immaterial impact on the consolidated statement of profit or loss for the current year. If the acquisition had been implemented as of January 1, 2022, the Group's net sales would have increased by SEK 189 m. The company is part of the Profile Systems segment.

### R-Vent Netherlands B.V.

On June 16, 2022, Lindab acquired all shares and voting rights of the Dutch company R-Vent Netherlands B.V. The company is a leading distributor of ventilation products in the Netherlands and has also an extensive own production of high qualitative circular

## Notes (cont.)

respective rectangular ventilation ducts with accessories. With the acquisition, Lindab establishes its own presence in the Netherlands, a strong and well-developed ventilation market with good potential of growth for the Group. R-Vent Netherlands B.V. is registered in Bergschenhoek, Netherlands. The company has annual sales of approximately SEK 500 m and an operating margin in line with the segment Ventilation Systems. The company has 140 employees.

The purchase consideration of R-Vent Netherlands B.V. was settled at time of acquisition. Transaction related costs amounted to SEK 7 m and these are recognised as other operating expenses.

According to preliminary purchase price allocation analysis, the acquisition resulted in a goodwill. This goodwill is, among other things, related to that Lindab clearly establish its presence on the Dutch market through the acquisition, at the same time as the Group obtains extensive local expertise related to both the market and production of circular respectively rectangular ventilation ducts. The goodwill also relates to future purchase-specific synergies. Identified intangible assets are mainly related to customer relations and trademarks.

R-Vent Netherlands B.V. is consolidated in Lindab as of June 16, 2022. The acquisition has increased net sales of Lindab by SEK 127 m, from the time of acquisition until September 30 current year, and the net profit after tax is impacted positively. If the acquisition had been implemented as of January 1, 2022, the Group's net sales would have increased by SEK 366 m. The company is part of the Ventilation Systems segment.

### Felderer AG

On April 29, 2022, Lindab finalised the acquisition of all shares and voting rights of the German ventilation company Felderer AG. The company is one of Germany's largest distributors of ventilation products such as ducts, silencers, diffusers and fire protection products. The company also has an own production of circular ventilation ducts. By adding Felderer AG to the business of Lindab, the Group more than double its net sales in Germany. The acquisition also complements Lindab on many levels and is expected to considerably extends the Group's ventilation offering on the German market, a market that is considered to have a big potential for Lindab going forward. Felderer AG is registered in Feldkirchen, Germany. The company has annual sales of approximately SEK 700 m and an operating margin that is currently lower than Lindab Group's operating margin. The company has approximately 160 employees.

The purchase consideration of Felderer AG was settled at time of acquisition. Transaction related costs amounted to SEK 10 m and these are recognised as other operating expenses. Of the transaction related costs, SEK 8 m was recognised in current year and the remaining SEK 2 m impacted the statement of profit or loss in 2021.

According to preliminary purchase price allocation analysis, the acquisition resulted in a goodwill. This goodwill, is among other

things, related to Lindab strengthening its position considerably on an important market for the Group, obtains solid knowledge of ventilation in combination with extensive local knowledge of the market and gains future purchase-specific synergies. Identified intangible assets are mainly related to customer relations and the trademark of Felderer.

Felderer AG is consolidated in Lindab as of April 29, 2022. The acquisition has increased net sales of Lindab by SEK 325 m, from the time of acquisition until September 30 current year, and the net profit after tax is impacted marginally. If the acquisition had been implemented as of January 1, 2022, the Group's net sales would have increased by SEK 540 m. The company is part of the Ventilation Systems segment.

### Nord Trade AB

On January 20, 2022, Lindab acquired all shares and voting rights of the Swedish company Nord Trade AB. The company is a distributor of Lindab's building products and will broaden its range by including Lindab's ventilation products in the future. Lindab strengthens its presence in northern Sweden with the acquisition of Nord Trade AB. Nord Trade AB is registered in Skellefteå, Sweden. The company has annual sales of approximately SEK 20 m and has two employees.

The purchase consideration of Nord Trade AB was mainly settled at time of acquisition. Transaction related costs amounted to SEK 0 m, recognised as other operating expenses.

According to purchase price allocation analysis, the acquisition resulted in a goodwill. This goodwill is primarily related to that Lindab strengthens its presence in northern Sweden. Identified intangible assets are mainly related to customer relations.

Nord Trade AB was consolidated in Lindab as of January 20, 2022. The acquisition has limited impact on the consolidated statement of profit or loss as well as the consolidated statement of financial position. The company is part of the Profile Systems segment.

### Alig Ventilation AB

On January 11, 2022, Lindab completed the acquisition of all shares and voting rights of the Swedish company Alig Ventilation AB. The company has focused on ventilation for smaller properties and handles both new construction and renovation. With the acquisition, Lindab will obtain access to increased expertise for ventilation of single houses and smaller residential buildings. In addition, the acquisition provides established relationships with Swedish manufacturers of single-family homes and a direct sales channel to consumers. Alig Ventilation AB is registered in Mariestad, Sweden. The company has annual sales of approximately SEK 65 m and has 15 employees.

The purchase consideration of Alig Ventilation AB was mainly settled at time of acquisition. Transaction related costs amounted to SEK 1 m, recognised as other operating expenses. The costs have mainly been recognised in 2021.

## Notes (cont.)

According to purchase price allocation analysis, the acquisition resulted in a goodwill. This goodwill is primarily related to increased expertise for ventilation of single residential houses. Identified intangible assets are mainly related to customer relations.

Alig Ventilation AB was consolidated in Lindab as of January 11, 2022. The acquisition has limited impact on the consolidated statement of profit or loss as well as the consolidated statement of financial position. The company is part of the Ventilation Systems segment.

### Other

In terms of 2022, the cash flow related to acquisitions derives, beside previously mentioned transactions, from settlement of conditional additional purchase considerations of SEK 8 m in terms of previously made business combinations.

### Acquired and divested businesses 2022

SEK m	Other acquisitions <sup>1),2)</sup>	Felderer AG <sup>2)</sup>	R-Vent Netherlands B.V <sup>2)</sup>	Divested business Lindab LLC
Intangible assets	66	24	90	0
Tangible fixed assets	26	5	14	0
Right-of-use assets	45	66	176	0
Financial fixed assets	0	0	-	-
Deferred tax assets	3	-	2	-2
Non-current assets	2	-	-	-
Stock	117	40	53	0
Current assets	121	26	76	-12
Cash and cash equivalents	66	62	17	-12
<b>Total acquired assets</b>	<b>446</b>	<b>223</b>	<b>428</b>	<b>-26</b>
Deferred tax liabilities	-17	-7	-23	2
Pension liabilities	-2	-	-	-
Non-current lease liabilities	-38	-49	-160	-
Non-current liabilities	-31	-5	-	-
Current lease liabilities	-8	-23	-24	0
Current liabilities	-136	-57	-81	21
<b>Total acquired liabilities</b>	<b>-232</b>	<b>-141</b>	<b>-288</b>	<b>23</b>
<b>Fair value of acquired net assets</b>	<b>214</b>	<b>82</b>	<b>140</b>	<b>-3</b>
Goodwill <sup>3)</sup>	306	181	264	-
<b>Consideration including additional contingent consideration<sup>4)</sup></b>	<b>520</b>	<b>263</b>	<b>404</b>	<b>0</b>

1) Other acquisitions relate to Alig Ventilation AB, Nord Trade AB, Muncholm A/S, Giroventilation AB, Disys Technologies Ltd., Liftasud SAS and SRA Liftasud SAS.

2) The purchase price allocations were preliminary as of September 30, due to not finalised valuations of identified intangible assets, with exception for Alig Ventilation AB and Nord Trade AB.

3) No portion of reported goodwill is deductible for income tax.

4) The considerations are based on cash payments. The values include conditional additional purchase considerations of SEK 62 m, which will be settled fully or partly if future expectations of identified levels of sales and profitability are met during a period of 2-3 years. Total possible undiscounted amount for all recognised future conditional additional purchase consideration is between SEK 0-72 m. On September 30, 2022, it was considered likely that 97% of maximum potential remaining consideration would occur.

### NOTE 4 – OPERATING SEGMENTS

The Group's segments comprise Ventilation Systems and Profile Systems. In December 2021 the segment Building Systems was divested, see Note 6, and is therefore no longer included in the segment information.

The basis for segmental reporting is the various customer offers provided by each business area. The customer offers within each segment were follows:

- Ventilation Systems offers air duct systems with accessories and indoor climate solutions for ventilation of heating and cooling to installers and other customers in the ventilation industry.
- Profile Systems offers the construction industry products and systems in sheet metal for rainwater systems, cladding for ceilings and walls as well as steel profiles for wall, ceiling and beam constructions.

Both Ventilation Systems' and Profile Systems' operations are managed based on geographically divided sales organisations, which are supported by a number of product and system areas with joint production and purchasing functions for each business area. What is reported under Other includes the Parent company and other common functions.

Information on income from external customers and adjusted operating profit per operating segment is presented in the tables on page 13. See also pages 11-12 for further segment information.

Internal prices between the Group's segments are set based on the principle of arm's length, that is, between parties that are independent of each other, well-informed and have an interest in the transaction being carried out. Assets and investments are reported where the asset exists.

## Notes (cont.)

### NOTE 5 – FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE

SEK m	30 September 2022		30 September 2021		31 December 2021	
	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value
<b>Disclosures regarding the fair value by class</b>						
<b>Financial assets</b>						
Derivative receivables	5	5	4	4	2	2
<b>Financial liabilities</b>						
Liabilities to credit institutions	2,470	2,470	1,046	1,051	1,114	1,119
Derivative liabilities	16	16	0	0	10	10

#### Fair value

Derivatives relate to forward exchange contracts which are valued at fair value by discounting the difference between the contracted forward rate and the forward rate that can be subscribed for on the balance sheet date for the remaining contract term. The fair value of interest-bearing liabilities to credit institutions is provided for the purpose of disclosure and is calculated by discounting the future cash flows of principal and interest payments, discounted at current market interest rate.

The derivative assets and derivative liabilities that exist can all be found at Level 2 of the valuation hierarchy.

For other financial assets and liabilities, the carrying amount is deemed to be a reasonable approximation of fair value. The Group holdings of unlisted shares, the fair value of which cannot be estimated reliably, are recognised at acquisition cost. The carrying amount is SEK 4 m (4).

### NOTE 6 – DISCONTINUED OPERATIONS

On September 23, 2021, Lindab signed an agreement to divest all shares and voting rights in the business area/segment Building Systems. Based on the decision to divest and the agreement as well as the current structure of the business, all prerequisites was assessed to be complied to in order to recognise Building Systems as an asset held for sale/a discontinued operation. This in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*. The classification was applied as of the third quarter 2021.

For interim reports prepared in 2022, the application of IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations* implies, among other things, that net profit after tax for Building Systems in the comparison period is recognised separately in the consolidated statement of profit or loss, distinguished from the continuing operations. In the consolidated statement of cash flow is operating profit for continuing respectively discontinued operations/operations held for sale recognised separately, but thereafter is the cash flow presented for Lindab as a Group. For information about Building Systems in the comparison period 2021, see next page.

The agreement to divest Building Systems was, among other things, conditioned and subject to anti-trust approval in Russia. During the fourth quarter, this approval was obtained from the Russian authority and the divestment of Building Systems was finalised by end of December 2021. As a consequence, Building Systems was recognised as discontinued operations by end of the fourth quarter 2021.

## Notes (cont.)

### Statement of Profit or loss, discontinued operations

SEK m	2022 Jul-Sep	2021 Jul-Sep	2022 Jan-Sep	2021 Jan-Sep	R 12M 2020 Oct- 2021 Sep	2021 Jan-Dec
Net sales	-	290	-	685	917	971
Cost of goods sold	-	-218	-	-523	-688	-746
<b>Gross profit</b>	-	<b>72</b>	-	<b>162</b>	<b>229</b>	<b>225</b>
Other operating income	-	0	-	4	6	4
Selling expenses	-	-22	-	-66	-87	-86
Administrative expenses	-	-21	-	-62	-78	-85
R&D expenses	-	-3	-	-10	-13	-12
Other operating expenses	-	-423	-	-428	-434	-471
<b>Total operating expenses</b>	-	<b>-469</b>	-	<b>-562</b>	<b>-606</b>	<b>-650</b>
<b>Operating profit<sup>1)</sup></b>	-	<b>-397</b>	-	<b>-400</b>	<b>-377</b>	<b>-425</b>
Financial items	-	1	-	2	2	4
<b>Earnings before tax</b>	-	<b>-396</b>	-	<b>-398</b>	<b>-375</b>	<b>-421</b>
Tax on profit/loss for the period	-	-5	-	-10	-16	0
<b>Profit/loss for the period<sup>1)</sup></b>	-	<b>-401</b>	-	<b>-408</b>	<b>-391</b>	<b>-421</b>
<b>Earnings per share before dilution, SEK</b>	-	<b>-5.25</b>	-	<b>-5.34</b>	<b>-5.11</b>	<b>-5.51</b>
<b>Earnings per share before dilution, SEK</b>	-	<b>-5.25</b>	-	<b>-5.33</b>	<b>-5.10</b>	<b>-5.50</b>

1) For the period January-December, 2021, one-off items and restructuring costs of SEK -456 m related to the divestment of Building Systems were recognised within operating profit. For the period July-September 2021 the corresponding amount was SEK -418 m. The value was a consequence of the made decision to divest Building Systems and mainly related to impairment of goodwill, when assessing the value to the lower of carrying amount and fair value less costs to sell. For the period January-December, 2021, one-off items and restructuring costs impacting net profit amounted to SEK -441 m and for the period July-September 2021 the corresponding amount was SEK -432 m.

### Statement of cash flow, discontinued operations

SEK m	2022 Jul-Sep	2021 Jul-Sep	2022 Jan-Sep	2021 Jan-Sep	R 12M 2020 Oct- 2021 Sep	2021 Jan-Dec
Cash flow from operating activities <sup>1)</sup>	-	-65	-	94	-25	38
Cash flow from investing activities	-	-2	-	-9	-9	-16
Cash flow from financing activities	-	15	-	3	5	-24
<b>Cash flow for the period</b>	-	<b>-52</b>	-	<b>88</b>	<b>-29</b>	<b>-3</b>

1) In cash flow from operating activities reversal of amortisation, depreciation and impairment losses is included of SEK 390 m for the period July-September 2021, SEK 410 m for the period January-September 2021 and SEK 410 m for the period January-December 2021.

### NOT 7 – RELATED PARTY TRANSACTIONS

Lindab's related parties and the extent of transactions with its related parties are described in Note 33 of the Annual Report for 2021.

At the Annual General Meeting in May 2022, it was resolved to adopt a share option program for senior executives. Under the program, 229,050 share options were acquired by senior executives during the second quarter and additional 9,000 share options in the third quarter. During the third quarter 175,000 previously issued share options in the 2019 share option program were used

to acquire shares in accordance with the terms of the program. See more under 'Share option program', page 9.

During the third quarter Lindab divested its Russian subsidiary Lindab LLC to the company's local management. The divestment was made to an assessed market value with regard to prevailing conditions in relation to Russia's war against Ukraine as well as the implications which the situation entails. See Note 3.

During the period, there have been no other transactions between Lindab and related parties which have had a significant impact on the company's position and profit.

This interim report for Lindab International AB (publ) has been submitted following approval by the Board of Directors.

Båstad, 24 October 2022

Ola Ringdahl

President and CEO

# Auditor's review report

## Introduction

We have reviewed the interim report for Lindab International AB (publ), org nr 556606-5446, for the period 1 January 2022 to 30 September 2022. The Board of Directors and the CEO are responsible for the preparation and presentation of this interim financial report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim financial report based on our review.

## Scope of review

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and is substantially less in scope than an audit conducted in accordance with ISA and other generally accepted auditing practices. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Therefore, the conclusion expressed based on a review does not give the same level of assurance as a conclusion expressed based on an audit.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not, in all material respects, prepared for the Group in accordance with IAS 34 and the Annual Accounts Act and for the parent company in accordance with the Annual Accounts Act.

Gothenburg, 24 October 2022

Deloitte AB

Harald Jagner

Authorised Public Accountant

## Reconciliations, key performance indicators not defined according to IFRS

The company presents certain financial measures in the interim report which are not defined according to IFRS. The company considers these measures to provide valuable supplementary information for investors and the company's management as they enable the assessment of relevant trends. Lindab's definitions of these measures may differ from other companies' definitions of the same terms. These financial measures should therefore be seen as a supplement rather than as a replacement for measures defined according

to IFRS. Definitions of measures which are not defined according to IFRS and which are not mentioned elsewhere in the interim report are presented below. Reconciliation of these measures is shown in the tables below. As the amounts in the tables below have been rounded off to SEK m, the calculations do not always add up due to round-off.

### Reconciliations

Amounts in SEK m unless otherwise indicated. Continuing operations include business area Ventilation Systems and Profile Systems. Total operations include divested business in comparable numbers.

<b>Return on shareholders' equity, total operations<sup>1)</sup></b>	<b>30 Sep 2022</b>	<b>30 Sep 2021</b>	<b>31 Dec 2021</b>
Profit for the period, rolling twelve months	1,024	502	537
Average shareholders' equity	5,901	5,305	5,410
<b>Return on shareholders' equity, %</b>	<b>17.3</b>	<b>9.5</b>	<b>9.9</b>

<b>Return on capital employed, total operations<sup>1)</sup></b>	<b>30 Sep 2022</b>	<b>30 Sep 2021</b>	<b>31 Dec 2021</b>
<b>Total assets</b>	<b>13,440</b>	<b>10,761</b>	<b>10,305</b>
Provisions and deferred tax liabilities	164	138	112
Other non-current liabilities	43	6	7
<b>Total non-current liabilities</b>	<b>207</b>	<b>144</b>	<b>119</b>
Provisions	8	23	18
Accounts payable	1,305	1,047	1,062
Other current liabilities	1,517	1,720	1,186
<b>Total current liabilities</b>	<b>2,830</b>	<b>2,790</b>	<b>2,266</b>
<b>Capital employed</b>	<b>10,403</b>	<b>7,827</b>	<b>7,920</b>
Earnings before tax, rolling twelve months	1,321	766	802
Financial expenses, rolling twelve months	77	49	52
<b>Total</b>	<b>1,398</b>	<b>815</b>	<b>854</b>
Average capital employed	8,878	7,677	7,741
<b>Return on capital employed, %</b>	<b>15.5</b>	<b>10.6</b>	<b>11.0</b>

<b>One-off items and restructuring costs, excluding divested operations</b>	<b>2022 Jul-Sep</b>	<b>2021 Jul-Sep</b>	<b>2022 Jan-Sep</b>	<b>2021 Jan-Sep</b>	<b>2021 Jan-Dec</b>
<b>Operating profit</b>	<b>358</b>	<b>403</b>	<b>1,081</b>	<b>955</b>	<b>1,266</b>
Ventilation Systems	-3	-	-22	-	-
Profile Systems	-	-	-	-	-
Other operations	-	-	-	-	-
<b>Adjusted operating profit</b>	<b>361</b>	<b>403</b>	<b>1,103</b>	<b>955</b>	<b>1,266</b>

For the period July-September one-off items and restructuring costs of SEK -3 m were reported, for the period January-September one-off items and restructuring costs of SEK -22 m were reported. These amounts are related to Lindab's decision to close and later divest operations in Russia.

<b>Free cash flow, total operations<sup>1)</sup></b>	<b>2022 Jul-Sep</b>	<b>2021 Jul-Sep</b>	<b>2022 Jan-Sep</b>	<b>2021 Jan-Sep</b>	<b>2021 Jan-Dec</b>
Cash flow from operating activities	216	202	164	489	704
Cash flow from investing activities	-355	-194	-1,259	-391	-404
<b>Free cash flow</b>	<b>-139</b>	<b>8</b>	<b>-1,095</b>	<b>98</b>	<b>300</b>
Cash flow related to divestments and acquisitions	-295	-99	-995	-111	-19
<b>Adjusted free cash flow</b>	<b>156</b>	<b>107</b>	<b>-100</b>	<b>209</b>	<b>319</b>

<b>Adjusted operating profit and operating margin</b>	<b>2022 Jul-Sep</b>	<b>2021 Jul-Sep</b>	<b>2022 Jan-Sep</b>	<b>2021 Jan-Sep</b>	<b>2021 Jan-Dec</b>
Adjusted operating profit	361	403	1,103	955	1,266
Operating profit	358	403	1,081	955	1,266
Net sales	3,239	2,488	9,143	7,088	9,648
Adjusted operating margin, %	11.1	16.2	12.1	13.5	13.1
Operating margin, %	11.1	16.2	11.8	13.5	13.1

<b>Net debt, total operations<sup>1)</sup></b>	<b>30 Sep 2022</b>	<b>30 Sep 2021</b>	<b>31 Dec 2021</b>
Non-current interest-bearing provisions for pensions and similar obligations	205	282	270
Non-current liabilities to credit institutions	2,466	1,042	1,110
Non-current lease liabilities	849	706	643
Current interest-bearing liabilities	403	439	247
<b>Total liabilities</b>	<b>3,923</b>	<b>2,469</b>	<b>2,270</b>
Financial interest-bearing fixed assets	31	30	28
Other interest-bearing receivables	7	6	4
Cash and cash equivalents	495	597	542
<b>Total assets</b>	<b>533</b>	<b>633</b>	<b>574</b>
<b>Net debt</b>	<b>3,390</b>	<b>1,836</b>	<b>1,696</b>

<b>Adjusted net debt, total operations<sup>1)</sup></b>	<b>30 Sep 2022</b>	<b>30 Sep 2021</b>	<b>31 Dec 2021</b>
Net debt	3,390	1,836	1,696
Liabilities related to leasing	-1,116	-972	-876
<b>Adjusted net debt</b>	<b>2,274</b>	<b>864</b>	<b>820</b>

<b>Net debt/EBITDA, total operations<sup>1)</sup></b>	<b>30 Sep 2022</b>	<b>30 Sep 2021</b>	<b>31 Dec 2021</b>
Average net debt	2,474	1,761	1,787
Adjusted operating profit, rolling twelve months	1,427	1,221	1,297
Depreciation/amortisation and impairment losses, rolling twelve months, excluding one-off items and restructuring costs	453	419	424
<b>EBITDA, rolling twelve months</b>	<b>1,880</b>	<b>1,640</b>	<b>1,721</b>
<b>Net debt/EBITDA, times</b>	<b>1.3</b>	<b>1.1</b>	<b>1.0</b>

<b>Net debt/equity ratio, total operations<sup>1)</sup></b>	<b>30 Sep 2022</b>	<b>30 Sep 2021</b>	<b>31 Dec 2021</b>
Net debt	3,390	1,836	1,696
Shareholders' equity including non-controlling interests	6,480	5,358	5,650
<b>Net debt/equity ratio</b>	<b>0.5</b>	<b>0.3</b>	<b>0.3</b>

<b>Organic growth, excluding divested operations</b>	<b>2022 Jul-Sep</b>	<b>2021 Jul-Sep</b>	<b>2022 Jan-Sep</b>	<b>2021 Jan-Sep</b>	<b>2021 Jan-Dec</b>
Change Net sales	751	429	2,055	950	1,428
Of which					
Organic	177	393	1,012	1,013	1,432
Acquisitions/divestments	490	54	799	121	179
Currency effects	84	-18	244	-184	-183

<b>Organic growth, total operations<sup>1)</sup></b>	<b>2022 Jul-Sep</b>	<b>2021 Jul-Sep</b>	<b>2022 Jan-Sep</b>	<b>2021 Jan-Sep</b>	<b>2021 Jan-Dec</b>
Change Net sales	751	476	2,055	921	1,453
Of which					
Organic	177	452	1,012	1,039	1,513
Acquisitions/divestments	490	54	799	121	179
Currency effects	84	-30	244	-239	-239

<b>Interest coverage ratio, total operations<sup>1)</sup></b>	<b>2022 Jul-Sep</b>	<b>2021 Jul-Sep</b>	<b>2022 Jan-Sep</b>	<b>2021 Jan-Sep</b>	<b>2021 Jan-Dec</b>
Earnings before tax	335	-2	1,023	527	802
Interest expenses	21	11	49	32	42
<b>Total</b>	<b>356</b>	<b>9</b>	<b>1,072</b>	<b>559</b>	<b>844</b>
Interest expenses	21	11	49	32	42
<b>Interest coverage ratio, times</b>	<b>16.6</b>	<b>0.8</b>	<b>21.9</b>	<b>17.7</b>	<b>20.0</b>

<b>Operating profit before depreciation/amortisation-EBITDA, excluding divested operations</b>	<b>2022 Jul-Sep</b>	<b>2021 Jul-Sep</b>	<b>2022 Jan-Sep</b>	<b>2021 Jan-Sep</b>	<b>2021 Jan-Dec</b>
Operating profit	358	403	1,081	955	1,266
Depreciation/amortisation and impairment losses	128	97	348	287	394
Of which one-off items and restructuring costs	-	-	2	-	-
<b>Operating profit before depreciation/amortisation-EBITDA</b>	<b>486</b>	<b>500</b>	<b>1,429</b>	<b>1,242</b>	<b>1,660</b>

<b>Operating profit before depreciation/amortisation-EBITDA, total operations<sup>1)</sup></b>	<b>2022 Jul-Sep</b>	<b>2021 Jul-Sep</b>	<b>2022 Jan-Sep</b>	<b>2021 Jan-Sep</b>	<b>2021 Jan-Dec</b>
Operating profit	358	6	1,081	555	841
Depreciation/amortisation and impairment losses	128	487	348	697	804
Of which one-off items and restructuring costs	-	380	2	380	380
<b>Operating profit before depreciation/amortisation-EBITDA</b>	<b>486</b>	<b>493</b>	<b>1,429</b>	<b>1,252</b>	<b>1,645</b>

<b>Profit margin before tax, excluding divested operations</b>	<b>2022 Jul-Sep</b>	<b>2021 Jul-Sep</b>	<b>2022 Jan-Sep</b>	<b>2021 Jan-Sep</b>	<b>2021 Jan-Dec</b>
Net sales	3,239	2,488	9,143	7,088	9,648
Profit before tax	335	394	1,023	925	1,223
<b>Profit margin before tax, %</b>	<b>10.3</b>	<b>15.8</b>	<b>11.2</b>	<b>13.0</b>	<b>12.7</b>

1) Key figures for periods earlier than 2022 include divested business (Building Systems), which results in that key figures for rolling 12 months in 2022 are calculated on both outcomes, including and excluding divested business.

## Definitions

### Key performance indicator according to IFRS

**Earnings per share, SEK:** Profit for the period attributable to Parent company shareholders to average number of shares outstanding, based on a rolling twelve-month calculation.

### Key performance indicators not defined according to IFRS

**Adjusted Free Cash Flow:** Cash flow from operations and cash flow from investments, excluding company acquisitions/divestments.

**Adjusted Net debt:** Net debt excluding liabilities related to leasing.

**Adjusted operating margin:** Adjusted operating profit expressed as a percentage of net sales.

**Adjusted operating profit:** Operating profit adjusted for one-off items and restructuring costs when the amount is significant in size.

**Cash flow from operating activities per share, SEK:** Cash flow from operating activities to number of shares outstanding at the end of the period.

**Continuing operations:** Lindab Group excluding discontinued operations.

**Discontinued operations:** Business Area Building Systems, which was divested in December 2021.

**Equity/asset ratio:** Shareholders' equity including non-controlling interests, expressed as a percentage of total assets.

**Free Cash Flow:** Cash flow from operations and cash flow from investments.

**Interest coverage ratio, times:** Earnings before tax plus interest expense to interest expense

**Investments in intangible assets and tangible fixed assets:** Investments excluding acquisitions and divestments of companies.

**Net debt:** Interest-bearing provisions and liabilities less interest-bearing assets and cash and cash equivalents.

*1) Average capital is based on the quarterly value.*

**NET debt/EBITDA:** Average net debt in relation to EBITDA, excluding one-off items and restructuring costs, based on a rolling twelve-month calculation.

**Net debt/equity ratio:** Net debt to shareholders' equity including non-controlling interests.

**One-off items and restructuring costs:** Items not included in the ordinary business transactions and when each amount is significant in size and therefore has an effect on the profit or loss and key performance indicators, are classified as one-off items and restructuring costs.

**Operating margin:** Operating profit expressed as a percentage of net sales.

**Operating profit:** Profit before financial items and tax.

**Operating profit before depreciation/amortisation - EBITDA:** Operating profit before planned depreciation/amortisation.

**Organic growth:** Change in sales adjusted for currency effects as well as acquisitions and divestments compared with the same period of the previous year.

**Profit margin:** Earnings before tax expressed as a percentage of net sales.

**Return on capital employed:** Earnings before tax after adding back financial expenses based on a rolling twelve-month calculation, expressed as a percentage of average capital employed<sup>1)</sup>. Capital employed refers to total assets less non-interest-bearing provisions and liabilities.

**Return on shareholders' equity:** Profit for the period attributable to Parent company shareholders based on a rolling twelve-month calculation, expressed as a percentage of average shareholders' equity<sup>1)</sup> attributable to Parent company shareholders.

**Shareholders' equity per share, SEK:** Shareholders' equity attributable to Parent company shareholders to number of shares outstanding at the end of the period.

**Total operations:** Continuing operations and discontinued operations.

## Lindab in brief

Lindab Group had sales of SEK 9,648 m in 2021. Lindab has approximately 5,000 employees in 20 countries.

Lindab should be the market-leading ventilation company in Europe, specialised in air distribution and air diffusion.

In 2021, the Nordic region accounted for 55 percent, Western Europe for 29 percent, Central Europe for 14 percent and Other markets for 2 percent of total sales.

The share is listed on Nasdaq Stockholm, Large Cap, under the ticker LIAB.

### Business concept

Lindab develops, manufactures, markets and distributes products for a better indoor climate and simplified construction.

### Business model

Lindab's offering includes products and entire systems for energy-efficient ventilation and a healthy indoor climate. In some countries, Lindab also has an extensive range of roof, wall and rainwater systems.

The products are characterised by high quality, ease of installation, energy and environmental thinking and are delivered with a high level of service, which together gives an increased customer value.

Lindab's value chain is characterised by a good balance between centralised and decentralised functions. The distribution network has been built up with the goal of being close to the customer. Sales are made through approximately 140 own pro-shops and more than 3,000 independent retailers.

## Lindab share

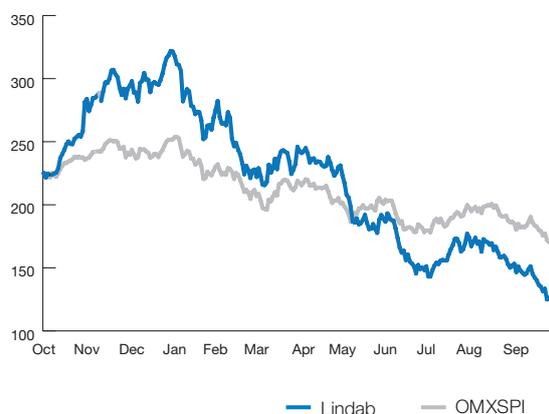
### January - September 2022

Share price performance: -61%  
Average share turnover/day: 152,531

Highest price paid (January 3): 325.00 SEK  
Lowest price paid (September 28): 117.30 SEK  
Closing price September 30: 124.70 SEK

Market cap September 30: SEK 9,557 m  
Total no. of shares: 78,842,820  
- *whereof treasury shares*: 2,200,838  
- *whereof outstanding shares*: 76,641,982

### Share price performance 2021/2022, SEK



## Press- and analyst meetings

A live webcast will be held at 10:00 am (CEST) on October 25. The Interim Report will be presented by Ola Ringdahl, President and CEO, and Jonas Arkestad CFO.

To access the webcast, use the link:

<https://tv.streamfabriken.com/lindab-q3-2022>

To access the audiocast, please call:

Phone +46 (0) 8 505 163 86

Alternatively phone +44 203 198 4884

Pincode 4104349#

For more information see [lindabgroup.com](https://lindabgroup.com)

## Calendar

Year-End Report	9 February, 2023
Interim Report January - March	3 May, 2023
Annual General Meeting	11 May, 2023
Interim Report January - June	21 July, 2023
Interim Report January - September	26 October 2023

All financial reports will be published at [lindabgroup.com](https://lindabgroup.com).

This information is information that Lindab International AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out below, at 07:40 am (CEST) on 25 October, 2022.

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